## Media coverage of CANMAb<sup>™</sup> launch announcement, Jan 18, 2014:

### **TV Channel:**

Subject	Biocon Launches Cancer Drug - CANMAb	
Channel	ET Now	
Program	Morning Mantra	
Date	Monday, January 20, 2014	
Telecast Time	07:26am	
Duration	02min 09sec	
External Link	nal Link http://www.biocon.com/channelinterview/200114/ETNow_0726am_Jan20.wmv	

Subject	Biocon Launches Cancer Drug - CANMAb	
Channel	Bloomberg TV	
Program	First Trades	
Date	Monday, January 20, 2014	
Telecast Time	08:26am	
Duration	03min 01sec	
External Link	http://www.biocon.com/channelinterview/200114/BloombergTV_0826am_Jan20.wmv	

### **Print Coverage:**

SI. No.	Publication	Edition	Headline	
1	Economic Times	Bangalore/Delhi/Kolkata	Biocon launches breast-cancer drug	
2	Economic Times	Mumbai/Delhi	Biocon to Start Selling Cancer Biosimilar CANMAb at INR19,500	
3	Business Line	Bangalore/Delhi/Mumbai/Kolkata	Biocon's cheaper cancer biosimilar drug to hit market in Feb	
4	Business Line	Mumbai	Cheap drug to boost Biocon	
5	Business Standard	Bangalore/Delhi/Mumbai/ Chennai/Kolkata	Biocon launches first breast cancer biosimilar World's 1st biosimilar drug for breast cancer	
6	Financial Express	Bangalore/Delhi/Kolkata	Biocon launches drug for breast cancer with aggressive pricing	
7	Financial Express	Mumbai	Biocon launches drug for breast cancer, prices it aggressively	
8	Times of India	Bangalore	Biocon launches new breast cancer drug	
9	Times of India	Mumbai	Biocon's breast cancer drug to hit market in Feb	
10	Financial Chronicle	Bangalore/Delhi/Mumbai/Chennai	Biocon launches breast cancer drug in Indian	
11	The Hindu	Bangalore/Kolkata/Delhi	Biocon launches cheaper breast cancer drug	
12	The Hindu	Mumbai	Cheap drug to boost Biocon	
13	Deccan Herald	Bangalore	Biocon's cancer drug not affordable: Activist	
14	Deccan Herald	Delhi	Biocon's CANMAb to hit markets	
15	Deccan Chronicle	Bangalore	Biocon launches biosimilar drug to treat breast cancer	

		Bangalore/Delhi/Mumbai/	Biocon's New Breast Cancer Drug CANMAb to	
16	Indian Express	Chennai/Kolkata	Hit Markets next month	
17	Trinity Mirror	Chennai	Biocon launches new breast cancer drug	
18	National Standard	Bangalore	Biocon's breast cancer drug to hit market next month	
19	Vijaya Vani	Bangalore	Kannada: Bio Medicine for Breast Cancer	
20	Udayavani	Bangalore	Kannada: Cheap medicine for Breast Cancer	
21	Kannada Prabha	Bangalore	Kannada: CANMAb for Breast Cancer	
22	Dinakaran	Bangalore	Tamil: Biocon launches new breast cancer drug	
23	Eenadu	Bangalore	Telugu: Biocon launches new breast cancer drug	
24	Sakshi	Bangalore	Telugu: Biocon launches new breast cancer drug	
26	Morning News	Jaipur	Hindi: Biocon launches new breast cancer drug	
27	Dainik Bhaskar	Bangalore	Hindi: Biocon launches new breast cancer drug	
28	Dinamai	Bangalore	Tamil: Biocon launches new breast cancer drug	
29	Economic Times	Delhi	Hindi: Biocon launches new breast cancer drug	
30	Dainik Tribune	Delhi	Hindi: Biocon launches new breast cancer drug	
31	Anand Bazaar Patrika	Kolkata	Bengali: Biocon launches new breast cancer drug	
32	Dainik Viswamitra	Kolkata	Bengali: Biocon launches new breast cancer drug	

### **Online Coverage:**

SI.				
No.	Publication	Туре	Headline	
1	Economic Times	Online	Biocon's breast cancer drug 'CANMAb' to hit markets next month	
2	Economic Times	Online	Biocon launches breast-cancer drug CANMAb	
3	Times of India	Online	Biocon-Mylan develop biosimilar to treat cancer	
4	The Hindu	Online	Biocon launches cheaper breast cancer drug	
5	Money Control	Online	Biocon to start selling breast cancer drug in India in Feb	
6	Mint	Online	Biocon's breast cancer drug CANMAb to hit markets in February	
7	<b>Business Standard</b>	Online	World's 1st biosimilar drug for breast cancer	
8	<b>Business Standard</b>	Online	Biocon to start selling breast cancer drug in India in February	
9	Business Line	Online	Biocon's cheaper cancer biosimilar drug to hit market in Feb	
10	Business Line	Online	Cheap drug to boost for Biocon	
11	First Post	Online	Biocon launches world's first biosimilar drug for breast cancer	
12	Reuters	Online	Biocon to start selling breast cancer drug in India in February	
13	Myiris	Online	Biocon introduces CANMAb for treating breast cancer in India	
14	New Indian Express	Online	Biocon's New Breast Cancer Drug CANMAb to Hit Markets Next Month	
15	Equity Bull	Online	Biocon Launches a Biosimilar Trastuzumab for Treating Breast Cancer in India	
16	Deccan Herald	Online	Biocon's cancer drug not affordable: Activists	
17	PharmaExpress	Online	Biocon introduces CANMAb for treating breast cancer in India	
18	NDTV Profit	Online	Biocon to start selling breast cancer treatment drug in India in February	
19	Net India	Online	Biocon introduces biosimilar for treating breast cancer in India	
20	Health	Online	Biocon's affordable breast cancer drug CANMAb launched	
21	DNA	Online	Biocon releases drug to treat breast cancer	
22	Biotecnika	Online	"CANMAbTM" - World's First Biosimilar Trastuzumab for Treating Breast Cancer Launched By Biocon in India	
23	APN News	Online	Biocon introduces CANMAb for patients in India	
24	BioSpectrum	Online	Biocon launches world's first Biosimilar 'CANMAb' in India	
	First World		Biocon launches first biosimilar version of Roche's breast cancer	
25	Pharma	Online	drug Herceptin	
26	bjb transfer valas	Online	Biocon akan Jual Obat Kanker Payudara di India	
27	WebIndia123	Online	Biocon introduces CANMAb biosimilar for treating Breast Cancer	
28	MoneyLife	Online	Biocon Introduces CANMAbTM - World's First Biosimilar Trastuzumab for Treating Breast Cancer in India	
29	Navbharat	Online	Biocon introduces CANMAb biosimilar for treating Breast Cancer	

## **Print Clips**

### Publication: Economic Times Date: Jan 19, 2014 Edition: Bangalore/Delhi/Kolkata

## Biocon launches breast-cancer drug

Mumbai: Bangalore-based drugmaker Biocon on Saturday launched CANMAb, the biosimilar version of anti-cancer drug Herceptin, a move that analysts say would be a high revenue generator for the company. Biocon which developed the drug in association with US drugmaker Mylan received the approval last year. Originally developed by Swiss drugmaker Roche the drug is believed to be one the most effective medicines in targeting the HER 2 cancer cell, which leads to breast cancer. Priced at ₹19,500 per vial, Biocon is expecting to target close to 35,000 patients with this drug.

similar programme and demonstrates our ability to deliver on our promise of affordable innovation with a high quality, world- class product, " said Kiran Mazumdar Shaw in a press statement.

Biocon said the drug will be manufactured at the company's Bangalore facility and will be available to patients around the first week of February 2014. CANMAb will be available at about 25% discount to the current list price of the reference product in India, which is already significantly lower than its price in developed markets, according to the company.

In August last year Roche decided not to pursue the Herceptin patent in India and paved the way for other generic makers to manufacture

the drug. Since the science involved in producing the drug is complex, there are no other players apart from Biocon and Roche which manufacture this drug in India. The other company which is researching on generic Herceptin is Mumbai-based BDR Pharma.

- Our Bureau

"The launch of CANMAb in India is an important milestone for our bio-

Publication: Economic Times Date: Jan 20, 2014 Edition: Mumbai/Delhi



### Biocon to Start Selling Cancer Biosimilar CANMAb at₹19,500

MUMBAI Bangalore-based biotechnology major Biocon said it will start selling CANMAb, the biosimilar version of Swiss drug maker Roche's anti-breast cancer drug Herceptin, in the country from next month. The drug, developed in association with US-based Mylan, had received the Indian drug regulator's approval last year. Biocon has priced the drug at <19,500 per vial, which is a significant discount to Herceptin that is sold at <75,000.

### Publication: Business Line Date: Jan 19, 2014 Edition: Bangalore/Delhi/Mumbai/Kolkata

## Biocon's cheaper cancer biosimilar drug to hit market in Feb

### Our Bureau

Bangalore, Jan. 18 Biotech major Biocon has launched CANMab (biosimilar Trastuzumab) for treating breast cancer in the Indian market from next month.

The company has priced the drug 25 per cent lower than the market leader Herceptin, which is sold by Roche.

CANMab has been developed jointly by Biocon and the US-based Mylan and made available in 150 mg/440 mg.

The company has priced it at Rs 19,500 per vial for 150 mg and Rs 57,500 for 440 mg.

"Breast cancer is the most prevalent cancer among Indian women ahead of cervical cancer and CANMab will offer a high quality, more affordable option to breast cancer patients in India," said Kiran Mazumdar-Shaw, Chairperson and Managing Director, Biocon, after launching the drug.

"Biocon intends to make a significant difference in the treatment paradigm for HER2positive breast cancer in India by enhancing access to more affordable treatment with CAN-Mab, which offers the same level of safety and efficacy as the reference product (Hercep-



Kiran Mazumdar-Shaw, Chairperson and MD, Biocon, at the launch of CANMab in Bangalore on Saturday. — G.R.N. Somashekar

tin)," she added. Talking about the opportunity for biosimilar Trastuzumab, Kiran Mazumdar-Shaw, said: "The global sales for Herceptin stood at over \$6.4 billion in 2012, while in India it recorded sales of over \$21 million."

"The Biocon-Mylan joint development programmes are on target.

"The two companies are

working on eight molecules at present in the auto-immune and oncology space.

"Few molecules are in global clinical development, which is under way at multiple sites across the globe," said Abhijit Bharve, President R&D, Biocon.

The company's branded formulations business CAGR is 30 per cent.

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### Publication: Business Line Date: Jan 20, 2014 Edition: Mumbai

### **Cheap drug to boost Biocon**

Shares of Biocon will hog the limelight this week as the company launched a new and cheaper drug to treat 'metastatic' breast cancer that aggressively spreads to other parts

of the body. The company said its product would cost about 25 per cent less than the original. Roche sells the drug in India as Herceptin, which generated in 2012. Sales worth around Rs 130 crore. Globally, it was around \$6.4 billion. Biocon's tumourtargeting product is slated to enter the market in the first week of February. It will make breast cancer treatment

Biocon Rs.441 return 42% 490 450 410 370 330 290 Jan 17, 14 Jul 23, 13

more affordable and accessible to many Indian patients who test positive for the cancer-indicating HER2 (short for human epidermal growth factor).

### Publication: Business Standard Date: Jan 19, 2014 Edition: Bangalore/Delhi/Mumbai/Chennai/Kolkata



COMPANIES, P4 Biocon launches first breast cancer biosimilar

Bangalore-based Biocon, a global biopharmaceutical company, on Saturday launched the world's first biosimilar (developed in an organism) Trastuzumab injection for the treatment of breast cancer. This is the first drug developed by Biocon in partnership with US-based generic drug maker Mylan. The new drug, CANMAb, will be used to treat HER2-positive advanced breast cancer.

Biocon CMD Kiran Mazumdar-Shaw said the company would also launch the injection in other emerging markets.

# World's 1st biosimilar drug for breast cancer

Biocon with Mylan eyes emerging markets for first joint drug

#### **BS REPORTER**

Bangalore, 18 January

B angalore-based bio-pharmaceutical company Biocon on Saturday launched the world's first biosimilar (developed in an organism) Trastuzumab injection for the treatment of breast cancer here. This is the first drug developed by Biocon in partnership with US-based generic drug maker Mylan. The new drug, CANMAb, will be used to treat HER2-positive advanced breast cancer.

Kiran Mazumdar-Shaw, chairperson and managing director, Biocon, said the company would also launch the injection in other emerging markets. The CANMab injection will compete with Roche's Herceptin. Herceptin's global sales were \$6.4 billion in 2012 and Indian \$21 million.

The drug has been jointly developed out of five molecules with Mylan, since a partnership was signed in 2009. Mylan will also launch CANMab under a different brand in India.

The injection is available in 150mg and 440mg doses at ₹19,500 and ₹57,500, respectively. The 440mg dose costs a fourth less than competing drugs, Mazumdar-Shaw said.

Biocon has set up a factory in Bangalore to make the new



JOINT EFFORT
CANMAb, developed jointly by

Biocon & Mylan, to treat advanced breast cancer Competing drug Roche's

- Herceptin (pictured) global sales \$6.4 billion in 2012 and Indian \$21 million
- Mylan to launch CANMab under a different brand in India

 The injection in 150mg and 440mg doses to come for ₹19,500 and ₹57,500, respectively

Biocon's factory in Bangalore to make the new injection for itself as well as Mylan

injection for itself as well as Mylan. Mylan will source its requirements from Biocon for both Indian and developed markets, a senior company official said. Biocon entered into partnership with Mylan for joint development of a series of drugs for the treatment of various cancers in 2009. At present, four other drugs are under development, of which will begin clinical trials later this year, said Abhijit Barve, president (research and development), Biocon. Mazumdar-Shaw said breast cancer was the most prevalent cancer among Indians and CANMAb would offer a cheaper option. About 150,000 new patients are diagnosed with breast cancer every year in India, of which nearly a fourth of the cases are HER2-positive and eligible for treatment with CANMAb. Lack of cheap treatment has limited the extent of HER2 testing and it is believed that the proportion of HER2positive patients is probably higher, she said.

Biocon intends to make a significant difference in the treatment paradigm for HER2positive breast cancer in India by enhancing access to more affordable treatment with CANMAb, which offers the same level of safety and efficacy as the reference product. The launch of CANMAb in India is an important milestone for our biosimilars programme and demonstrates our ability to deliver on our promise of affordable innovation with a high quality, world- class product," the Biocon chief said.

Biocon aims to capture about 15 per cent of the market for anti-breast cancer drugs in India in a year. The market is estimated at ₹130 crore a year, set to double in 2014. Publication: Financial Express Date: Jan 19, 2014 Edition: Bangalore/Delhi/Mumbai/Kolkata

## Biocon launches drug for breast cancer with aggressive pricing

#### fe Bureau

Bangalore, Jan 18: Biocon, the country's largest biotechnology company, on Saturday launched its drug for breast cancer, CANMab, targeting the ₹130-crore Indian market.

The drug is the world's first biosimilar of Swiss drugmaker Roche's Herceptin.

Biocon said that CANMab, to be sold in vials, will be available in the Indian market in February while phase-3 trials for overseas markets like Europe and the US are in progress.

The Bangalore-headquartered company has developed the drug jointly with American pharma company Mylan under a global partnership.

Biocon has priced the drug nearly 25% lower than Herceptin apart from introducing smaller vials aimed at making treatment more affordable.

While Herceptin is priced at ₹75,000 per 440-mg vial, CANMab will be sold for ₹57,500 per 440-mg vial.

The smaller 150-mg vial will be available for ₹19,500. With this pricing, the company expects to win patients who couldn't previously afford treatment.

Global sales for Herceptin were around \$6.4 billion in 2012 while its India sales were estimated at \$21 million. The market for breast cancer drugs in India is expected to double in a couple of years.

Breast cancer is the most common form of cancer among Indian women, with an estimated 1.5 lakh new patients diagnosed every year in India. Of these, nearly 25% cases are HER2-positive.

Biocon said that CANMAb is a targeted therapy for the treatment of HER2-positive breast cancer and acts by interfering with HER2 protein production and stopping the growth of cancer cells.

The drug is to be administered intravenously, once every three weeks or on a weekly basis, depending on the patient's condition, it said.

"Breast cancer survival rate has improved to 90% after the introduction of bio-



CANMAB WILL BE SOLD FOR ₹57,500 PER 440-MG VIAL. THE SMALLER 150-MG VIAL WILL BE AVAILABLE FOR ₹19,500. WITH THIS PRICING, THE COMPANY EXPECTS TO WIN PATIENTS WHO COULDN'T PREVIOUSLY AFFORD TREATMENT. THE MARKET FOR BREAST CANCER DRUGS IN INDIA IS EXPECTED TO DOUBLE IN A COUPLE OF YEARS

logics," said Kiran Mazumdar-Shaw, chairperson and managing director, Biocon.

"Biocon intends to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb, which offers the same level of safety and efficacy as the reference product."

She added that the launch in India was a key milestone for the company's biosimilars programme. The drug will be manufactured at Biocon's Bangalore facility.

### **Publication: Financial Express** Date: Jan 19, 2014 **Edition: Mumbai**

### Biocon launches drug for breast cancer, prices it aggressive

Bangalore, Jan 18: Biocon, India's largest biotechnology Saturday 00 launched its drug for breast the ₹130-crore Indian market. The drug is the world's first biosimilar of Swissdrugmaker Roche's Herceptin. Biocon said that CANMab,

cancer: CANMab, targeting to be sold in vials, will be available in the Indian market in February while phase-3 triads for overseas mariors like Europe and the US are in progress. The Bangalore-

headquartered company has developed the drug jointly with American pharma company Mylan under a global partnership Biocon has priced the drug nearly 25%

lower than Herceptin apart from introducing smaller vials aimed at making treatment more affordable While Herceptin is priced at to win patients a ₹75,000 per 440 mg vial, CAN-

440-mg vial. The mg vial will be ₹19,500. The com afford treatment.

**Publication: Times of India** Date: Jan 19, 2014 **Edition: Bangalore** 

## **Biocon launches new** breast cancer drug

#### TIMES NEWS NETWORK

Bangalore: Biopharmaceutical major Biocon recently launched a new injectable drug for treatment of a highly prevalent form of breast cancer. The product price is 25% lower than existing drugs in the market.

After cervical cancer, breast cancer is the most common form of cancer among Indian women, with 1.5 lakh new patients being diagnosed with the condition every year. Of that, nearly 25% are diagnosed with a particular type of breast cancer known as HER2-positive breast cancer. Biocon's new drug, called CANMAb, priced at Rs 57,500 for a 440mg vial and Rs 19,500 for a 150mg vial, has been developed for treating HER2-positive breast cancer.

The drug has been jointly developed by Biocon and US-based

generic pharmaceutical major Mylan and is expected to hit the Indian market in early February. The drug will be manufactured in Biocon's facility in Bangalore.

CANMAb will compete with Herceptin, an existing drug priced at Rs 75,000 for a 440mg vial. Herceptin is the innovator (original) product for the treatment of HER2positive breast cancer developed by Swiss pharmaceutical company Roche. Herceptin's global sales stood at \$6.4 billion in 2012; in India the figure was \$21 million.

"Biocon intends to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb, which offers the same level of safety as the reference product (Herceptin)," said Kiran Mazumdar-Shaw, CMD, Biocon.

Publication: Times of India Date: Jan 19, 2014 Edition: Mumbai

### Biocon's breast cancer drug to hit market in Feb

#### Rupall Mukherjee TNN

Mumbai: Biotechnology major Biocon on Saturday announced the launch of CAN-MAb, a drug for the treatment of HER2-positive metastatic breast cancer.

The Bangalore-based company will sell the medicine the first to be jointly developed with US-based generic and specialty pharma company Mylan — from February. The drug is the world's first blosimilar version of Roche's Herceptin.

Breast cancer is the most prevalent form of the disease among Indian women. Approximately 1.5 lakh new patients are diagnosed with breast cancer every year, of which nearly 25% are HER2-positive.

CANMAb, Biocon says, will offer a high quality, more affordable alternative to patients in India. Roche's Herceptin costs close to an eye-popping Rs 1 lakh for a month. CANMAb, being manufactured at Biocon's Bangalore facility, will be available in the Rs 19,500-57,500 range for injections of 150mg-440 mg variants respectively. The 440mg variety is 25% cheaper than the competition.

Biocon CMD Kiran Mazumdar-Shaw said: "The launch of CANMAb is an important milestone for our biosimilars program and demonstrates our ability to deliver on our promise of affordable innovation with a high quality, worldclass product."

### Publication: Financial Chronicle Date: Jan 19, 2014 Edition: Bangalore/Delhi/Mumbai/Chennai

## Biocon launches breast cancer drug in India

#### SANGEETHA G

### Chennai

BIOTECHNOLOGY company Biocon has introduced a biosimilar of trastuzumab for the treatment of HER2positive metastatic breast cancer in India. CANMAb, developed jointly by Biocon and Mylan under a global partnership, is the world's first biosimilar version of Herceptin.

Available in 150 mg and 440 mg dosages, CANMAb is about 25 per cent cheaper than the reference product in India. The reference product itself is cheaper than those available in the developed markets. CAN-MAb's 150 mg formulation, priced at Rs 19,500/vial, will help patients buy smaller quantities as per their requirement.

"Biocon intends to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb, which offers the same level of safety and efficacy as the reference product. The launch of CANMAb in India is an important milestone for our biosimilar programme and demonstrates our ability to deliver on our promise of affordable innovation with a high quality, world- class product,." said Kiran Mazumdar-Shaw, CMD of Biocon.

It is a targeted therapy for the treatment of HER2-positive breast cancer and acts by interfering with HER2 protein production and stopping the growth of cancer cells. It is easy to administer and will be given intravenously once every three weeks or on a weekly basis depending on the patient's condition. Both 150 and 440 mg formulations can be stored for one month and this will ensure that there is no under dosing or wastage of drug, a release from Biocon said.

CANMAb is being manufactured at Biocon's biologics facility in Bangalore and will be available to patients around the first week of February 2014.Breast cancer is the most prevalent cancer among Indian women ahead of cervical cancer.

> sangeethag @mydigitalfc.com

Publication: Financial Chronicle Date: Jan 20, 2014 Edition: Delhi/Chennai



Kiran Mazumdar-Shaw Chief managing director Biocon

Biocon intends to make a significant difference in the treatment paradigm

for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb™

### **Publication: The Hindu** Date: Jan 19, 2014 Edition: Bangalore/Kolkata/Delhi

## **Biocon launches cheaper** breast cancer drug

Co-developed the new product with Mylan

Special Correspondent

BANGALORE: Biotechnology company Biocon on Saturday launched a new and cheaper drug to treat 'metastatic' breast cancer that aggressively spreads to other parts of the body.

The company said its prod-uct, CANMAb, the world's first 'biosimilar' or remake of Swiss multinational Roche's original drug trastuzumab, would cost about 25 per cent less than the original.

Roche sells the drug in India as Herceptin, which generated 2012 sales worth around Rs.130 crore. Globally, it was around \$6.4 billion. Biocon's tumour-targeting

product is slated to enter the market in the first week of February

It will make breast cancer treatment more affordable and accessible to many Indian patients who test positive



for the cancer-indicating HER2 (short for human epidermal growth factor), Chairman and Managing Director Kiran Mazumdar-Shaw told a news conference. She said, "Biocon intends

to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb. [It] offers the same level of safety

and efficacy as the reference product [Herceptin.]"

The local version costs Rs.19,500 for a 50 mg budget vial and around Rs.57,000 for 400 mg. The original rival comes in a single 400 mg offer and costs around Rs.75,000-80,000, according to company officials.

Patients need to take at least three intravenous drug cycles lasting around three months before any change in tumour can be noticed. In India, breast cancer is the No. 2 cancer striking women and roughly 1.5 lakh new cases are detected each year. At least a quarter of them or nearly 40,000 test positive for the HER2 and can benefit from CANMAb.

Biocon co-developed the new product with U.S. pharma major Mylan; their 2009 partnership covers four more products and a shared market.

### **Publication: The Hindu** Date: Jan 20, 2014 **Edition: Mumbai**



positive for the cancer-indicating HER2 (short for human epidermal growth factor).

### Publication: Deccan Herald Date: Jan 19, 2014 Edition: Bangalore

# Biocon's cancer drug not affordable: Activists

NEW DELHI, DHNS: Indian biotechnology major Biocon's new breast cancer medicine "Canmab" is scarcely a cause for cheer as it is as costly as the original molecule "Herceptin" made by a multinational pharmaceutical company, say activists campaigning for cheaper anti-cancer medicines.

A 440 mg vial of Canmab (medical name "trastuzumab") costs about Rs 56,000, while a similar medicine of the same dose from drug major Roche would cost about Rs 75,000 in India.

Many Roche dealers already offer discounts to "steady customers", the patients needing long-term treatment. As a result, the street price of Herceptin ranges from Rs 55,000 to Rs

Canmab is the world's first biosimilar version of Herceptin, the only medicine to treat HER2 positive cases.

57,000 for a vial of 440 mg. "Biocon's price for the biosimilar is not significantly lower than what is available from Roche," said Leena Menghaney from the Campaign for Affordable Trastazumab.

Canmab is the biosimilar version of the original medicine, developed by Roche, to treat a common type of breast cancer in which patients carry HER2 gene.

Breast cancer remains the

commonest cause of cancer among women. Approximately 1.5 lakh new Indian patients are diagnosed with breast cancer every year of which nearly 25 per cent carry HER2 gene, making them eligible for treatment with the new medicine.

Canmab is the world's first biosimilar version of Herceptin, which is the only medicine to treat HER2 positive cases.

#### **Market tactic**

The Bangalore-based company, however, has launched a 150 mg dose of the medicine, priced at Rs 19,500 per vial. "Many a times, doctors prescribe the 440 mg dose because lower dosage is not available in the market. That's where our product will have an edge," said a spokesperson of Biocon.

"Also, on both dosages, we offer 25 per cent discount, which will make the drug even more affordable," she told Deccan Herald.

Unlike the product currently available in the market, both 150 and 440 mg formulations of Canmab can be stored for a month to prevent wastage of drug which is quite common, said the spokesperson.

The activists, however, have a different take and want the medicine within a price band of Rs 5,000. "The introduction of the bio-similar will make little or no difference to women whose income is less than Rs 30,000 per month." said another activist Kalyani Menon Sen.

### Publication: Deccan Herald Date: Jan 19, 2014 Edition: Delhi

### Biocon's 'CANMAb' to hit markets

Biotechnology company Biocon will start selling breast cancer drug 'CAN-MAb', developed jointly with US-based Mylan, in the country from next month.

In a statement released on Saturday, the company said the drug, which would be manufactured at its biologics facility in Bangalore. CAN-MAb will be available at about 25 per cent discount to the current list price of the reference product - Roche's Herceptin - in India, which is already significantly lower than its price in developed markets, it added. Herceptin 440 mg, is currently sold at Rs 75,000 in the country. Biocon's product would be available in 150 mg and 440 mg strengths.

## Publication: Deccan Chronicle Date: Jan 19, 2014

## **BIOCON LAUNCHES BIOSIMILAR** DRUG TO TREAT BREAST CANCER

DC CORRESPONDENT BENGALURU, JAN. 18

To address the challenge of affordability of cancer drugs, Biocon introduced CANMAb for the treatment of HER-2 positive metastatic breast cancer on Saturday. Breast cancer is the most prevalent cancer among women in the country, and nearly 1.5 lakh new patients are diagnosed with cancer every year. Of them, nearly 25 per cent cases are HER2-positive.

Biocon will make the drug available at around 25 per cent discount on the current list price of the reference product in the country.

Biocon CMD Kiran Mazumdar-Shaw said, "Biocon intends to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatBreast cancer is the most prevalent type of cancer among women in the country, and nearly 1.5 lakh new patients are diagnosed with it every year

ment with CANMAb(biosimilar trastuzumab), which offers the same level of safety and efficacy as the reference product. CANMAb's launch is an important milestone for our biosimilars programme."

The drug is a targeted therapy for treating HER2-positive breast cancer and acts by interfering with HER2 protein production and stopping the growth of cancer cells.

### Publication: Indian Express

Date: Jan 19, 2014 Edition: Bangalore

## Biocon's New Breast Cancer Drug CANMAb to Hit Markets Next Month

### **ENS Economic Bureau**

**Bangalore:** Biocon has announced a new drug for the treatment of HER2 positive metastatic breast cancer in the country. A biosimilar trastuzumab, CANMAb, developed jointly by Biocon and Mylan, will be the world's first biosimilar version of Herceptin and will be available in dosages of 150 mg/440 mg from February.

Global sales for Herceptin stood at \$6.4 billion in 2012 while in India sales were at \$21 million. The drug will be manufactured at Biocon facilities in Bangalore and its price will be around 25% lesser than the current list price of the reference product in India, Biocon said.

The 150 mg formulation will be priced at ₹19,500 per vial of medicine.

Kiran Mazumdar-Shaw, MD, Biocon said, "Biocon intends to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb, which offers the same level of safety and eff ficacy as the reference product." Approximately 1.5 lakh new patients are diagnosed with breast cancer every year out of which 25%, according to Biocon, are HER2 positive.

It acts by interfering with HER2 protein production and stops the growth of cancer cells. It can be administered intravenously once every 3 weeks or on a weekly basis. Both versions of the drug can be stored for 1 month which will reduce underdosing or wastage.

### Biocon's breast cancer drug to hit markets next month PRESS TRUST OF INDIA

NEW DELHI | JANUARY 18

BIOTECHNOLOGY major Biocon will start selling breast cancer drug 'CAN-MAb', developed jointly with US-based Mylan, in the country from next month.

The company said the drug, which would be manufactured at its biologics facility in Bangalore, will be sold to the patients at a discount.

CANMAb will be available at about 25 per cent

discount to the current list price of the reference product - Roche's Herceptin in India, which is already significantly lower than its price in developed markets, it added.

Herceptin 440 mg, is currently sold at Rs 75,000 in the country. Biocon's product would be available in 150 mg and 440 mg strengths which costs Rs 57,500. In addition, the medicine would be available in smaller quantities to make it more affordabl Biocon said.

### **Publication: Trinity Mirror** Date: Jan 20, 2014 **Edition: Chennai**

### Biocon launches new breast cancer drug

Bangalore, Jan 19: Biopharmaceutical major disease every year. Of Biocon has launched a that, nearly 25 per cent new injectable drug for are diagnosed with a the treatment of a highly particular type of breast treatment of HER2prevalent form of breast cancer known as HER2- positive breast cancer. cancer and has priced its positive breast cancer. product 25 per cent lower than existing drugs in the market.

common' form of cancer among Indian women,

This type of breast After cervical cancer, fast growing, having a breast cancer is the most much higher risk of early recurrence and death. Biocon's new drug, called with 1.5 lakh new patients CANMAb and priced in Biocon's facility in India it was \$21 million.

being diagnosed with the at Rs 57,500 for a 440 mg vial and Rs 19,500 for a 150 mg vial, has been developed for the

The drug-has been jointly developed by Biocon cancer is said to be and US-based generic the most aggressive and pharmaceutical major Mylan and is expected to hit the Indian market in early February. The drug will be manufactured

CANMAb will compete with Herceptin, an existing drug priced at Rs 75,000 for a 440 mg vial, which is also the innovator (original) product for the treatment of HER2- breast cancer developed by Swiss pharma company Roche. The global sales for Herceptin stood at \$6.4 billion in 2012; in

Bangalore.

## Publication: National Standard Date: Jan 19, 2014

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Herceptin 440mg, is currently sold at ,Rs 75,000 in the country. Biocon's product would be available in 150 mg and 440 mg strengths which costs Rs 57,500.

"In addition, CANMAb's 150 mg formulation, priced at Rs 19,500/vial, will allow extra savings to patients as they can buy smaller quantities as per their requirement," the company said.



#### **Publication: Vijaya Vani** Date: Jan 19, 2014



ಬೆಂಗಳೂರು: ದೇಶದಲ್ಲಿ ಹೆಚ್ಚುತ್ತಿರುವ ಮಹಿಳೆಯರ ಸ್ಥನ ಕ್ಯಾನ್ಸರ್ ಚಿಕಿತ್ರೆಗಾಗಿ ಕಡಿಮೆ ವೆಚ್ಚದಲ್ಲಿ ಬಯೋಕಾನ್ ಸಂಸ್ಥೆಯು ಕ್ಯಾನ್ ಮಾಬ್ (CANMAb) ಎಂಬ ಡಿಷಧಿಯನ್ನು ಭಾರತೀಯ ಮಾರುಕಟ್ಟೆಗೆ ಅಧಿಕೃತವಾಗಿ ಬಿಡುಗಡೆ ಮಾಡಿದೆ.

150 ಗ್ರಾಂ ಮತ್ತು 440 ಗ್ರಾಂ ಪ್ಯಾಕ್ ನಲ್ಲಿ ಲಭ್ಯವಿರುವ ಕ್ಯಾನ್ ಮಾಬ್ ಔಷಧಿಯು ಮಹಿಳೆಯರಲ್ಲಿನ ಎಚ್

ರಾಜಕೀಯ ಪಕ್ಷ ಸೇರುವ ಕ್ಯಾನ್ಲರ್ ಯಾವುದೇ ಆಸಕ್ತಿ ಇಲ್ಲ. ಆಡಳಿತ ನಿರ್ವಹಣೆ ದೃಷ್ಟಿಯಿಂದ ಬಿ-ಪ್ರಾಕ್ ಅನ್ನು ಸಂಪರ್ಕಿಸುವ ಪಕಗಳಿಗೆ ಉತ್ತಮ ಸಲಹೆ, ಮಾರ್ಗದರ್ಶನ ಮಾಡುತ್ತೇನೆ ಹೊರತು ರಾಜಕೀಯ ಪಕ್ಷವನ್ನು ಸೇರುವುದಿಲ್ಲ.

ಇಆರ್2- ಪಾಸಿಟೀವ್ ಚಿಕಿತೆಯಲ್ಲಿ ಪ್ರಮುಖ ಪಾತ್ರ ಕ್ಯಾನ್ಲರ್ ವಹಿಸಲಿದ್ದು, ಚಿಕಿತೆಯಲ್ಲಿ ದೇಶದಲ್ಲೇ ಲಭ್ಯವಾಗಲಿರುವ ಮೊದಲ ಜೈವಿಕ ಔಷಧಿ ಎಂದು ಬಯೋಕಾನ್ ಅಧ್ಯಕ್ಷೆ

ಬಯೋಕಾನ್ ಮುಖ್ಯಸ್ಥೆ ತಿಳಿಸಿದರು.

ಬಡುಗಡೆ ಮಾಡಲಾಗುತ್ತಿದೆ. ಫೆಬ್ರವರಿ ಮೊದಲ ದರದಲ್ಲಿ ಔಷಧಿಯನ್ನು ಸಂಸ್ಥೆ ತಯಾರು ಮಾಡಿದೆ ಎಂದರು.



ವಾರದಲ್ಲಿ ಈ ಔಷಧಿ ಸಾರ್ವಜನಿಕರಿಗೆ ಲಭ್ಯವಾಗಲಿದೆ. ಬಯೋಕಾನ್ ಅಧ್ಯಕ್ಷೆ ಈ ಮೊದಲು ಹರ್2-ಪಾಸಿಟಿವ್ ಸ್ತನ ಕ್ಯಾನ್ಸರ್ ಚಿಕಿತ್ಸೆಗೆ ಕಿರೇಕ್ ಮುಜುಂದಾರ್ ಷಾ ವಿದೇಶದಿಂದ ಔಷಧಿಗಳನ್ನು ದುಬಾರಿ ಬೆಲೆಗೆ ಆಮದು ನಗರದಲ್ಲಿ ಸಾಂಕೇತಿಕವಾಗಿ ಮಾಡಿಕೊಳಬೇಕಾಗಿತ್ತು. ಇದೇ ಮಾದರಿಯ ಹರ್ಸಪ್ಷನ್ ಟಿಷಧಿಯನ್ನು ಬಿಡುಗಡೆ 440 ಗ್ರಾಮ್ ರಾಸಾಯನಿಕ ಔಷಧಿಯ ಬೆಲೆ 75 ಸಾವಿರ 1ಕೆರಣ್ ಮಟುಂಬಾರ್ ಪಾ, ಮಾಡಿ ಈ ವಿಷಯ ರೂ.ಗಳಾಗಿದೆ. ಆದೇ ಪ್ರಮಾಣದ ಕ್ಯಾನ್ ಮಾಬ್ ಔಷಧಿ ಕೇವಲ 57,500 ರೂ.ಗಳಿಗೆ ಲಭಿಸಲಿದೆ ಎಂದರು.

ಮೈಲಾನ್ ಎಂಬ ಮಹಿಳೆಯರ ಸ್ತನ ಕ್ಯಾನ್ಸರ್ ಚಿಕಿತ್ಸೆಯಲ್ಲಿ ಈ ಔಷಧಿ ಕಂಪನಿಯ ಜಂಟಿ ಸಹಭಾಗಿತ್ವದಲ್ಲಿ 2007-08ರಿಂದಲೇ ಈ ಮಹತ್ವದ ಮೈಲುಗಲ್ಲಾಗಲಿದೆ. 150 ಗ್ರಾಂನಲ್ಲೂ ಸಿಗುವ ಡಿಷಧಿ ತಯಾರು ಮಾಡುವ ಪ್ರಯತ್ಥಕ್ಕೆ ಕೈಪಾಕಿದ್ದು ಸಾಕಷ್ಟು ಕ್ಯಾನ್ ಮಾಬ್ ಔಷಧಿ 19,500 ರೂ.ಗೆ ಲಭ್ಯವಾಗಲಿದೆ. ಪರೀಕ್ಷೆಗೆ ಒಳಪಟ್ಟ ನಂತರ ಅಂತಿಮವಾಗಿ ಮಾರುಕಟ್ಟೆಗೆ ಮಧ್ಯಮ ವರ್ಗ ಗಮನದಲ್ಲಿ ಇಟ್ಟುಕೊಂಡು ಕೈಗೆಟಕುವ

### **Publication: Udayavani** Date: Jan 19. 2014



ಬೆಂಗಳೂರು: ಔಷಧ ಸಂಶೋಧನೆ ನಿವಾರಣೆಗಾಗಿ ಪರಿಚಯಿಸಿದೆ.

ಸುದ್ದಿಗೋಷ್ಠಿಯಲ್ಲಿ ಮಾಹಿತಿ ನೀಡಿದ ಹೀಗಾಗಿ, ಬಯೋಕಾನ್ ನ ಈ ಔಷಧಿ ಬಯೋಕಾನ್ ಮುಖ್ಯಸ್ಥೆ ಕಿರಣ್ ನೂತನ ಮೈಲುಗಲ್ಲಾಗಲಿದೆ ಎಂದು ಮಜುಂದಾರ್ ಶಾ, ಪ್ರಸ್ತುತ 150 ಅಭಿಪ್ರಾಯಪಟ್ಟರು. ಮಿಲಿ ಗ್ರಾಂ ಹಾಗೂ 450 ಮಿಲಿ ಪ್ರಸ್ತುತ ಭಾರತದ ಮಾರುಕಟ್ಟೆಗೆ ಗ್ರಾಂ ಪ್ರಮಾಣದಲ್ಲಿ ಸ್ವನ ಕ್ಯಾನ್ಸರ್ ಮಾತ್ರ ಔಷಧಿಬಿಡುಗಡೆಮಾಡುತ್ತಿದ್ದು, ñ .

ಮಾರುಕಟ್ಟೆಯಲ್ಲಿ ಲಭ್ಯವಾಗಲಿದ್ದು ಮಾಡಲಾಗುವುದು ಎಂದರು.

ಮಿಲಿ ಗ್ರಾಂ ಔಷಧಿಗೆ 150 ಕೇತ್ರದಲ್ಲಿ ಮುಂಚೂಣಿಯಲ್ಲಿರುವ 19,500 ರೂ. ಹಾಗೂ 450 ಮಿಲಿ ಬಯೋಕಾನ್ ಸಂಸ್ಥೆಯು ಸ್ವನ ಕ್ಯಾನ್ಸರ್ ಗ್ರಾಂಗೆ 57 ಸಾವಿರ ರೂ. ಬೆಲೆ 'ಕ್ಯಾನ್ ಮ್ಯಾಬ್' ನಿಗದಿ ಮಾಡಲಾಗಿದೆ. ಈಗಾಗಲೇ ಎಂಬ ಔಷಧಿಯನ್ನು ಮಾರುಕಟ್ಟೆಗೆ ಮಾರುಕಟ್ಟೆಯಲ್ಲಿರುವ 440 ಮಿಲಿ ಗ್ರಾಂ ಔಷಧಿಗೆ 75 ಸಾವಿರ ರೂ. ಈ ಕುರಿತು ಶನಿವಾರ ನಡೆದ ಗೂ ಹೆಚ್ಚು ಹಣ ಪಡೆಯಲಾಗುತ್ತಿದೆ.

ಪರಿಣಾಮಕಾರಿಯಾಗಬಲ್ಲ ಭಾರತದಲ್ಲಿ ಸೂಕ್ತ ಚಿಕಿತ್ರೆ ದೊರೆಯದೆ ಈ ಔಷಧಿಯನ್ನು ಮಾರುಕಟ್ಟೆಗೆ ಸಮಸ್ಯೆ ಎದುರಿಸುತ್ತಿರುವ 1.45 ಪರಿಚಯಿಸಲಾಗುತ್ತಿದೆ. ಈಗಾಗಲೇ ಲಕ್ಷ ಸ್ತನ ಕ್ಯಾನ್ಲರ್ ರೋಗಿಗಳಿಗೆ ಮಾರುಕಟ್ಟೆಯಲ್ಲಿ ಲಭ್ಯವಿರುವ ಸ್ವನ ಇದರಿಂದ ನೆರವಾಗಲಿದೆ. ಈಗಾಗಲೇ ಕ್ಯಾನ್ಸರ್ ಔಷಧಗಳ ದರಕ್ಕಿಂತ ಶೇಕಡ ಯೂರೋಪ್ ಹಾಗೂ ಅಮೆರಿಕ 25 ರಷ್ಟು ಕಡಿಮೆ ಬೆಲೆಯಲ್ಲಿ ಇದು ದೇಶಗಳಿಗೆ ಔಷಧ ಪೂರೈಕೆ ಮಾಡಲು ದೊರೆಯಲಿದೆ ಎಂದು ಹೇಳಿದರು. ಅನುಮತಿಗೆ ಮನವಿ ಸಲ್ಲಿಸಲಾಗಿದ್ದು ಫೆಬ್ರವರಿಯಲ್ಲಿ ಔಷಧಿಯು ಆ ದೇಶಗಳಿಗೂ ಔಷಧವನ್ನು ರಪು

#### **Publication: Kannada Prabha** Date: Jan 19, 2014

## ಸ್ತನ ಕ್ಯಾನ್ಸರ್ ಗೆ ಕ್ಯಾನ್ ಮ್ಯಾಬ್

### ಹೊಸ ಔಷಧ ಫೆಬ್ರವರಿಯಲ್ಲಿ ಮಾರುಕಟ್ಟೆಗೆ: ಕಿರಣ್ ಮುಜುಂದಾರ್ ಶಾ

ಕನಡಪಭ ವಾರ್ತೆ, ಬೆಂಗಳೂರು, ಜ.18 ಸ್ತನ ಕ್ಯಾನ್ಲರ್ಗೆ 'ಕ್ಯಾನ್ಮ್ಯಾಪ್' ಎಂಬ ನೂತನ ಔಷಧವನ್ನು ಪ್ರತಿಷ್ಠಿತ ಬಯೋಕಾನ್ ಸಂಸ್ಥೆ ಬಡುಗಡೆಗೊಳಿಸಿದೆ.

ಪ್ರಸ್ತುತ ಮಾರುಕಟ್ಟೆಯಲ್ಲಿರುವ ಬಯೋಸಿಮಿ ಲರ್ ಔಷಧಕ್ಕಿಂತ ಶೇ.25ರಷ್ಟು ಕಡಿಮೆ ದರದಲ್ಲಿ ಇದು ಲಭ್ಯವಾಗುತ್ತಿದೆ. ಫೆಬ್ರವರಿ ಮೊದಲ ವಾರ ದಿಂದ ಭಾರತೀಯ ಮಾರುಕಟ್ಟೆಯಲ್ಲಿ ಇದು ಲಭ್ಯ ವಿರಲಿದೆ ಎಂದು ಬಯೋಕಾನ್ ಆಧ್ಯಕ್ಷೆ ಕಿರಣ್ ಮುಜುಂದಾರ್ ಶಾ ಹೇಳಿದ್ದಾರೆ.

ನಗರದಲ್ಲಿ ಶನಿವಾರ 'ಕ್ಯಾನ್ಮ್ಯಾಬ್' ಔಷಧ ಬಿಡುಗಡೆಗೊಳಿಸಿ ಮಾತನಾಡಿದೆ ಅವರು, 'ಕ್ಯಾನ್ ಮ್ಯಾಬ್' ಔಷಧ 150 ಎಂಜಿ ಹಾಗೂ 440 ಎಂಜಿ ಪ್ರಮಾಣದಲ್ಲಿ ಲಭ್ಯವಿದ್ದು, ಕ್ರಮವಾಗಿ ₹19,500 ಹಾಗೂ ₹57 ಸಾವಿರ ಮುಖಬೆಲೆ ಹೊಂದಿದೆ. ಪ್ರಸ್ತುತ ಮಾರುಕಟ್ಟೆಯಲ್ಲಿರುವ ಇತರ ಔಷಧಗಳಿ ಗಿಂತ ಇದು ಶೇ.25ರಷ್ಟು ಕಡಿಮೆ ಬೆಲೆ ಹೊಂದಿದೆ ಎಂದು ತಿಳಿಸಿದರು.

ಭಾರತದಲ್ಲಿ ಪ್ರತಿ ವರ್ಷ1.45 ಲಕ್ಷ ಸ್ಥನ ಕ್ಯಾನ್ವರ್ ಪ್ರಕರಣ ಬೆಳಕಿಗೆ ಬರುತ್ತಿದೆ. ಆದರೆ ಬಹು ತೇಕರಿಗೆ ಚಿಕಿತ್ಸಾ ವೆಚ್ಚ ಭರಿಸುವುದೇ ಕಷ್ಟವಾಗು ತ್ತಿದೆ. ಈ ಮೊದಲು ಔಷಧ ಕೇವಲ 440 ಎಂಜಿ ಪ್ರಮಾಣದಲ್ಲಿ ಲಭ್ಯವಿರುತ್ತಿತ್ತು. ಇದರಿಂದ ಕಡಿಮೆ ಪ್ರಮಾಣ ಆಗತ್ಯವಿರುವ ರೋಗಿಯು ₹75 ಸಾವಿ ಗಿದೆ. ಕಳೆದ 2008ರಿಂದ ನಡೆಸುತ್ತಿದ್ದ ಸಂಶೋ

ಬಯೋಸಿಮಿಲರ್ ಔಷದಕಿಂತ ಶೇ.25ರಷು ಕಡಿಮೆ ದರದಲ್ಲಿ ಲಭ್ರ

ಮಾರುಕಟೆಯ ಇತರ ಔಷಧಗಳಿ ಗಿಂತ ಶೇ.25ರಷ್ಟು ಕಡಿಮೆ ಬೆಲೆ



ರಕ್ಕೂ ಅಧಿಕ ಹಣ ವ್ಯಯಸುವ ಅಗತ್ಯವಿತ್ತು. ಈ ಹಿನ್ನೆಲೆಯಲ್ಲಿ ದರ ಕಡಿಮೆ ಮಾಡಿ ಕಡಿಮೆ ಪ್ರಮಾಣ ದಲ್ಲಿಯೂ ಔಷಧ ಲಭ್ಯವಿರುವ ವ್ಯವಸ್ಥೆ ಮಾಡಲಾ ಗಿದೆ ಎಂದು ಅವರು ಹೇಳಿದರು.

ಈ ಔಷಧವನ್ನು ಯುರೋಪ್ ಹಾಗೂ ಅಮೆರಿಕ ಮಾರುಕಟ್ಟೆಗೂ ವಿಸ್ತರಿಸಲು ಅನುಮತಿ ಕೇಳಲಾ

ಧನಗೆ ಫಲ ದೊರೆತಿದ್ದು, ವಿಶ್ವಮಟ್ಟದಲ್ಲಿ ಸಂಸ್ಥೆ ಇನ್ನಷ್ಟು ಬೆಳೆಯಲು ಇದು ನೆರವಾಗಲಿದೆ ಎಂದು

ಅವರು ಅಭಿಪ್ರಾಯಪಟ್ಟರು. ಯಾವ ಪಕ್ಷವನ್ನು ಸೇರಲ್ಲ: ಆಮ್. ಅದ್ಮಿ ಪಕ್ಷ ಸೇರಿದಂತೆ ಯಾವುದೇ ರಾಜಕೀಯ ಪಕ್ಷ ವನ್ನೂ ನಾನು ಸೇರುವುದಿಲ್ಲ ಅಥವಾ ಬೆಂಬಲಿಸು ವುದೂ ಇಲ್ಲ ಎಂದು ಕಿರಣ ಮುಜುಂದಾರ್ ಶಾ ಸ್ಪಷ್ಟಪಡಿಸಿದ್ದಾರೆ.

ನಾನು ಅಮ್ ಅದ್ಮಿ ಪಕ್ಷ ಸೇರುತ್ತೇನೆ ಎನ್ನುವು ದೆಲ್ಲ ಉಹಾಪೋಹ. ಪಕ್ಷದ ಕೈಗಾರಿಕೆ ಹಾಗೂ ಆರ್ಥಿಕ ನೀತಿಗೆ ಸಂಬಂಧಿಸಿ ಪ್ರಣಾಳಿಕೆ ತಯಾರಿಸಲು ನನ್ನ ಸಲಹೆ ಕೇಳಿರುವುದು ನಿಜ. ಹಾಗೆಂದ ಮಾತ್ರಕ್ಕೆ ನಾನು ಆಮ್ ಅದ್ದಿ ಸೇರುತ್ತೇನೆ ಎನ್ನುವುದು ಗಾಳಿ ಸುದ್ದಿ. ಯಾವುದೇ ಪಕ್ಷ ಈ ಸಂಬಂಧ ಅಭಿಪ್ರಾಯ ಕೇಳಿದರೆ ಹಂಚಿಕೊಳ್ಳುತ್ತೇನೆ. ರಾಜ್ಯದ ಪ್ರಮುಖ ಕೈಗಾರಿಕೋದ್ಯಮಿಯಾಗಿ ಎಲ್ಲ ಪಕ್ಷಗಳಿಗೂ ನತ್ನ ಸಲಹೆ ಹಾಗೂ ಅಭಿಪ್ರಾಯ ತಿಳಿಸುತ್ತೇನೆ. ಆದರೆ ಆಯಾ ಪಕ್ಷಗಳು ಸಂಪರ್ಕಿಸಿದರೆ ಮಾತ್ರ ಎಂದು ಅವರು ಅಭಿಪ್ರಾಯಪಟ್ಟರು. ಇದೇ ಸಂದರ್ಭದಲ್ಲಿ ಅವರು ನಂದನ್ ನಿಲೇ

ಕಣಿ ಅವರು ರಾಜಕೀಯಕ್ಕೆ ಪ್ರವೇಶಿಸುತ್ತಿರುವುದನ್ನು ಸಮರ್ಥಿಸಿ, ದೇಶದ ಅಭಿವೃದ್ಧಿ ಕುರಿತಂತೆ ವರಿಕ ಲ್ಪನೆ ಹೊಂದಿರುವ ವ್ಯಕ್ತಿ ರಾಜಕೀಯಕ್ಕೆ ಬರುವುದು ಉತ್ತಮ ಬೆಳವಣಿಗೆ ಎಂದು ವ್ಯಾಖ್ಯಾನಿಸಿದ್ದಾರೆ.

### **Publication: Dinakaran** Date: Jan 19. 2014



மார்பக பற்றதோய்க்கு சிலிச்சை அளிக்கும் நன்ன வசதியை பயோகான் நிர்வாக இயக்குளர் கிரன் மஜல்ந்தர் துவக்கிலைத்தார். உடன் விபி இந்தியா தலைவர் சுக்டித் சுதிர், பயோகான் தலைமை செயல் அதிகார் அருன் சண்டவார்கர் உள்பட பலர்.

### **Publication: Eenadu** Date: Jan 19. 2014

రామ్తు కేశ్వర్ చికిత్వకు బయోకాన్ తక్కువ ధర మందు

తనాడు, వెంగళూరు: రామ్ము కేస్పర్ చికిత్సలో ఉపయోగించే క్సానమాట్ ఔషధాన్ని జయోకాన్ తీసుకువచ్చింది. ఈ ఔషధాన్ని బయోకాన్ అమెరికాకు చెందిన మైలాన్తో కలసి అభివృద్ధి చేసింది. ఫిటవరి ఒకటో వారం నుంచి దేశవ్యాప్తంగా ఈ మందున్న విక్ర యించనున్నట్లు శనివారం ప్రకటించింది. 150 మిల్లీ గ్రాములు, 440 మ. గా. లలో క్రాన్మాట్ లభ్యం కానుంది. బెంగళూరులోని తమ జీవ వైజానిక కేందంలో ఈ ఔషధాన్ని తయారు చేసి, తగ్గింప దరకే అందించనున్నట్లు బయోకాన్ రెలిపింది. దీనికి నమూనా ఔషధం రాష్ మెందిన హార్ సెట్టిన్ ఇది అభివృద్ధి చెందిన మార్కెట్లలో లభ్యమవుతున్న ధరతో పోలిస్తే తక్కువ ధరకు భారతోలో లభ్యమవుతోంది. ఈ తక్కువ ధరే మైక్తుతం రూ 75,000 ఉందగా బంత కన్నా దాదాపు 25% తక్కువ దరకు. రూ.57,500 ద ర్బాష్ మాజ్ జెషరాన్ని భారత్లో అందుబాటులోకి రీసుకురాను న్నట్లు జయోకాన్ వివరించింది. రోగులు వారి అవసరానికి తగ్గట్లుగా తక్షవ హెతాదులో కొనుగోలు చేసేందుకు రూ.150 మి.గా.



శనివారం పెంగళూరులో క్రాన్మేమాటి ఔషధాన్ని లాంచిరంగా అవిష్కరిస్తున్న కిరగ్ మజాందార్ పా తచితరులు

ర్భంగా బయోకాన్ సీఎండీ కరణ్ మజుందార్ షా బింగకూరులో మాటా డుతూ ఈ ఔషధాన్ని హెచ్ఈఆర్2 పాజిటివ్ ఉన్న మహిళలకు తీవ తను బట్టి వాడాలన్నారు. దేశ వ్యాప్తంగా ఏడాదికి లక్ష మందికి పైగా సిసామ (వైల్) రూ. 19500కు అందిన్నున్నట్లు తెలిపింది. ఈసుద మహిళలు ఈ కేన్సర్ జారిన పరి మరజీస్తున్నారు ఆమె చెప్పారు.

### **Publication: Sakshi** Date: Jan 19, 2014

రామ్ము కేన్నర్ కు దేశీయ ఔషధం బయోకాన్ నుంచి కాన్మాబ్ • ప్రస్తుత వినియోగ ఔషధ ధరతో పోల్పితే 25 శాతం తక్కువ మాబ్ ఔషధం ఫిబ్రవరి తొలిచారం నుంచి అందుబా టులోకి రానుంది. ఇప్పటివరకూ అమెరికా సంస్థ తయారు చేసిన 'హర్ఔష్షిన్' అనే ఔషధాన్ని దేశంలో కాన్మాబిను అవిష్కరిస్తున్న కిరణ్ మజాందార్ షా సాక్షి ప్రతివిధి, బింగళూరు: రామ్ము జేన్సర్ చికిత్సకు

దేశీయ కంపెనీ ఔషధం కూడా అందుబాటులోకి మిక్కడ విలేకరులకు వివరాలు వెల్లడిందారు. కాన్ ఔషధానికి రూ.130 కోట్ల మేరకు మార్కెట్ ఉంది.

వాడుతున్నారు. ఆ మందు ధర రూ.75 వేలు కాగా, కాన్మాట్ ధర 25 శాతం తక్కువ. కాన్మూట్ ఔషధం 150 మిల్రీగాముల మోతాదు దరను రూ.19,500గా. 440 మిల్లీగాముల ధరను రూ.57,500గా నిర్ణయిం రామంది. ప్రముఖ ఔషధ రంగ సంస్థ బయోకాన్ దారు. వ్యాధిస్థాయిని బట్టి. ఈ ఔషధంతో రెండు రామ్ము(స్తన) కేన్సర్ చికిత్ప కోసం 'కాన్మూట్ అనే నుంచి మూడు నెలల్లో కేన్సర్ కణితి పరిమాణాన్ని నూది మందును ఆవిష్కరించింది. బయోకాన్ ఎందీ, తగ్గించడం లేదా పూర్తిగా నిర్మూలించడం సాధ్యపడు రైర్వర్సన్ కిరణ్ మజాందార్ షా ఈ మేరకు శనివార తుందని షా తెలియజేశారు. ప్రస్తుతం దేశంలో ఈ **Publication: Morning News** Date: Jan 19, 2014 **Edition: Jaipur** 



बोंयकॉन बायोटेयनोलॉजी लि. की चेयरपर्सन और एमडी किरण मजुमदार शॉ बैंगलुरू में दुनिया के पहले बायोसिमिलर ट्रस्यूजमाब ब्रेस्ट कैंसर इंजेवशन 'केनमाब' लॉन्च करती हुई।

**Publication: Dainik Bhaskar** Date: Jan 19. 2014 **Edition: Delhi** 



एजेंसी. वॉशिंगटन

अमेरिका के वैज्ञानिक तुलसी की जेनेटिक इंजीनियरिंग में लगे हैं। ताकि कैंसर जैसी बीमारियों के इलाज के लिए इससे बेहतर दवाई बनाई जा सके।

तुलसी पर ये शोध अमेरिकी यूनिवर्सिटी में हो रहा है लेकिन टीम के मुखिया भारतीय मूल के चंद्रकांत इंमानी हैं। ईमानी अमेरिका की वेस्टर्न केंटकी यूनिवर्सिटी में प्लांट मोलीक्युलर बायोलॉजी के असिस्टेंट प्रोफेसर हैं। उनकी टीम तुलसी के पौधे में मौजूद कंपाउंड यूजेनॉल का

है। ईमानी का कहना है कि काफी समय पहले एक प्रयोग किया गया था।

ने ट्यूमर सेल्स की ग्रोथ रोक दी थी। हम सफल रहे तो तुलसी के पौधे को कैंसर-रोधी कंपाउंड के

उत्पादन बढ़ाने पर काम कर रही है। यूजेनॉल अब किरण मजूमदार की कंपनी ने बनाई स्तन कैंसर की नई दवा

तुलसी के पत्तों को पीसने से निकले यूजेनॉल बेंगलुरू. रतन केंसर की नई बवा इजाव करने का बावा किया गया है। इसे महिला उद्यमी किरण मजुमबार शॅ की बायोफार्मास्युटिकल कपनी बायोकॉन ने बनाया है। इसकी कीमत मौजूद बवाओं के मुकाबले 25 फीसदी कम रखी गई है। भारतीय स्टोरहाउँस के तौर पर विकसित कर सकेंगे। भारत महिलाएं सर्विकल कैंसर के बाद सबसे ज्यादा ब्रेस्ट कैंसर की शिकार होती हैं। हर समेत पूर्वी देशों में तुलसी का इस्तेमाल आम है। साल 1.5 लाख महिलाओं को स्तन कैंसर होता है। इनमें से 25 फीसदी महिलाओं यह कई रोगों है। ईमानी ने बताया कि हमारे शोध को एचईआर-2 पॅजिटिव ब्रेस्ट केंसर होता है। यह सबसे घातक और सबसे तेजी से का अगला चरण इससे कैंसर रोधी दया बनाना फैलने दाल कैंशर है। बायेकॉन ने कैनमेब क्वा बनाई है। कीमत 440 एमजी के होगा। हमें लगता है कि इसमें कामयाबी मिलेगी। लिए 57500 रुपर और 150 एमजी के लिए 19500 रुपए रखी गई है।

### **Publication: Dinamai** Date: Jan 19, 2014

## அரசியல் கட்சிகளில் சேரப் போவதில்லை'

பெங்களூரு ஜன 18: ஆம் ஆத்மி உள்ளிட்ட எந்த அரசிலம் கட் செனிலும் சேரப் போலதில்லை arangi, LGurrardi Byyawara generati Quakapit Ryahr warthart Garlians 577.

பெங்களுருவில் சனிக்கிழமை ada higgewant surficial gen Resina untry up Baris array mentions applyout Grains 1970, Goul Burrantisettale Code விக்குப் பதிலைத்து அவர் பேரி 职部

and abel as & adult Carge and strong at the and Grade and and Davenas Beber syt & Dhart sel. Girt gentt தாரத்தை கட்டமைப்பதற்காக wirRush at Barning Manie count augus interactions and Currants Curras Garn\_gGaudir.

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பொன்றைகளில் சளிக்கிழமை பயோகான் நிறுவனம் தயாந்த்துள் மாப்பு பற்றுதோப்களை மருத்தை அறிமுகம் செய்கிறார் அத்த நிறுவனத்தின் தலைவர் கொள் மஜும்தார்ஷா. உடன் நிறுவனத்தின் த லையைச் செபல் அதிகாரி அருண் சந்தவர்கார் உள்ளிட்டோர்.

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இதுபோன்ற பிரச்னைகளுக்கு திரவு காண வேண்டும். நொழில் துறையில் ஊழல் நீர்வு காண வேண்டும். தம்லாத வெளிப்படையான காறலை ஒழிக்க தொழில் நட தவலகுமாற சொரிந்த வர பக்கைப் பயன்படுத்த வேண் Canda Bit. Afining - Article Gate - Bit - Bit - Stand - at fi a sir offic i Armanday an Parmus Fast manne Dyntade, mytherina Burligging sportarangistati sectorat sawar Garder an yunfista antin'ny Dan ita Gaudrigeli. Gaudrigeli ordegeri sparit.

Publication: Economic Times (Hindi) Date: Jan 19, 2014



[ ईटी ब्यूरो, नई दिल्ली ]

जानीमानी खायोटेक्नोलॉजी कंपनी बायोकॉन ने कहा है कि वह भारत में अगले महीने से एंटी-ब्रेस्ट कैंसर ड्रग कैनमैव बेचना शुरू करेगी। यह स्विट्जरलैंड की कंपनी रोश की दवा हरसेष्टिन का बायोसिमिलर वर्जन है।

बायोकॉन ने यह दवा अमेरिका की मायलन के साथ मिलकर तैयार की थी। उसे पिछले साल भारतीय डूग रेगुलेटर की मंजुरी मिली थी। बायोकॉन की दवा की एक वायल 19,500 रुपये की होगी। हरसेष्टिन का दाम 75,000 रुपये है। बायोकॉन को सीएमडी किरण मजुमदार शॉ ने एक स्टेटमेंट में कहा कि भारत में कैनमैब की लॉन्चिंग हमारे बायोसिमिलर प्रोग्राम के लिए मील का पत्थर है और



हरसेप्टिन

वर्ल्ड क्लास प्रॉडक्ट को अफोडेंबल प्राइस में पेश करने की हमारी क्षमता का पता भी चलता है। बयान में कहा गया कि यह दवा भारत में का जेनेरिक इसे रेफरेंस प्रॉडक्ट की मौजूदा लिस्ट प्राइस

इससे हाई-क्वॉलिटी

वर्जन 19500 ठपये में देवेगी से काफी डिस्काउंट सारोकॉन पर उपलब्ध होगी। -बायोकॉन ने कहा कि

यह दवा कंपनी के बंगलुरु वाले कारखाने में तैयार की जाएगी। उसने कहा कि दवा फरवरी के पहले सप्ताह में मरीजों को मिलने लगेगी।

माना जाता है कि रोश की हरसेप्टिन एचईआर 2 कैंसर सेल को टार्गेट करने के मामले में सबसे ज्यादा प्रभावी है। एचईआर 2 सेल के कारण ही ब्रेस्ट कैंसर होता है। पिछले साल अगस्त में रोश ने भारत में हरसेष्टिन का पेटेंट आगे नहीं बढ़ाने का फैसला किया था। इसके चलते दूसरी जेनेरिक हुग मेकर्स के लिए इसे तैयार करने का रास्ता साफ हो गया था। इस दवा को तैयार करने की प्रक्रिया काफी जटिल है, लिहाना बायोकॉन और रोश को छोड़कर कोई और कंपनी इसे नहीं बनाती है। रोश भी इसे भारत में तैयार करती है। हालांकि, मुंबई की बीडीआर फामां भी अब हरसेप्टिन के जेनेरिक वर्जन के लिए शोध कार्य कर रही है।

### **Publication: Dainik Tribune** Date: Jan 19, 2014

स्तन केंसर दवा जल्द दिल्ली ( भाषा ) : स्तन कैंसर के मरीचों के लिए अच्छी खबर है। बायोटेक्नॉलाजी क्षेत्र को प्रमुख कंपनी वायोकॉन देश में अगले महीने से स्तन कैंसर के इलाज में क्सम आने वाली दवा 'कैनमैब' की बिक्से शुरू करेगी। इसका निर्माण उसने अमेरिक की कंपनी मायलैन के साथ मिलकर किया है। वायोकॉन लिमिटेड ने यहां जारी एक बयान में बहा कि कंपनी ने बेंगलूर स्थित संयंत्र में इस दवा का निर्माण किया और इसकी बिझी रोगियों को रियायती दर पर की जाएगी। कंसनी ने कहा कि भारत में कैनमेंब करीब 25 फीसदी रियायत पर उपलब्ध होगी। बयान में कहा गया कि कंपनी फरवरी 2014 के पहले सप्ताह में रोगियों को दवा की जिल्ली शुरू करेगी। हर साल स्तन केंसर के क-रीब डेढ लाख नए रोगी सामने आते है जिनमें से करीब 25 फीसदी मामलों में कैनमैब के जरिए इलाज किया जा सकता है।

### Publication: Anand Bazaar Patrika Date: Jan 20, 2014 Edition: Kolkata

### ক্যান্সারের ওযুধ

যেক্রন্যারি মাসেই দেশের বাজারে স্তন ক্যান্সারের নতুন ওষুধ বিক্রি স্তরু করতে চলেছে বায়োকন। রিদেশি সংস্থা রোশে-র তৈরি হার্মেপটিন ওষুধটির জেনেরিক সংস্করণ বাজারে আনবে বেঙ্গালুরু ভিত্তিক এই ওষুধ নির্মাতা। গর্ড নভেম্বরেই মার্কিন মাইল্যান-এর সঙ্গে যৌথ উদ্যোগে এই নতুন ওষুধ তৈরি করার অনুমতি পেয়েছে বায়োকন।

Publication: Dainik Viswamitra Date: Jan 20, 2014 Edition: Kolkata

बायोकान ने भारतीय बाजार में उतारी स्तन कैंसर की दवा मुम्बई,१८ जनवरी (एजेंसियां)। फार्मा क्षेत्र की देश की दिग्गज कंपनी बायोकान ने स्तन कैंसर के उपचार में इस्तेमाल होने वाली 'कैनमैब' भारतीय बाजार में उतारी है। बायोकान ने एक बयान में कहा है कि कंपनी और उसके वैश्विक भागीदार मिलान द्वारा तैयार की गई दवा कैनमैब स्तन कैंसर से पीडित मरीजों के लिए १५० मिलीग्राम और ४०० मिलीग्राम में उपलब्ध होगी। कंपनी ने कहा कि कैनमैब की कीमत स्तन कैंसर के इलाज के लिए बाजार में उपलब्ध हरसेप्टिन' से करीब २५ प्रतिशत कम रखी है। बायोकान की अध्यक्ष सह प्रबंध निदेशक किरण मज़मदार शा ने कहा कि भारत में स्तन कैंसर के मामलों को तेजी से हो रही वदि के मद्देनजर कंपनी कैनमैब को अधिक से अधिक पीडितों तक पहंचना चाहती है।

### **Online Coverage:**

## THE ECONOMIC TIMES

### Biocon's breast cancer drug 'CANMAb' to hit markets next month

### PTI Jan 18, 2014, 03.57PM IST

http://articles.economictimes.indiatimes.com/2014-01-18/news/46324991\_1\_breast-cancer-drug-herceptincanmab

NEW DELHI: Biotechnology major Biocon will start selling breast cancer drug 'CANMAb', developed jointly with USbased Mylan, in the country from next month.

The company said the drug, which would be manufactured at its biologics facility in Bangalore, will be sold to the patients at a discount, Biocon Ltd said in a statement.

CANMAb will be available at about 25 per cent discount to the current list price of the reference product - Roche's Herceptin - in India, which is already significantly lower than its price in developed markets, it added.

Herceptin 440mg, is currently sold at Rs 75,000 in the country. Biocon's product would be available in 150 mg and 440 mg strengths, which costs Rs 57,500.

"In addition, CANMAb's 150 mg formulation, priced at Rs 19,500/vial, will allow extra savings to patients as they can buy smaller quantities as per their requirement," the company said.

The company would start selling the drug to patients around the first week of February 2014, it added. Around 1.5 lakh new patients are diagnosed with breast cancer every year in India, of which nearly 25 per cent cases are eligible for treatment with CANMAb.

Commenting on the launch, Biocon Ltd CMD Kiran Mazumdar-Shaw said: "Biocon intends to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb (biosimilar trastuzumab), which offers the same level of safety and efficacy as the reference product."

CANMAb, which has been developed jointly by Biocon and Mylan under a global partnership, is the world's first biosimilar version of Roche's Herceptin drug.

"Both 150 and 440 mg formulations of CANMAb can be stored for one month which is an important offering for patients in India, as it will ensure that there is no under-dosing or wastage of drug which is quite common today," the company said.

The global sales for Herceptin stood at \$ 6.4 billion in 2012, while in India it recorded sales of \$ 21 million.

## THE ECONOMIC TIMES

### **Biocon launches breast-cancer drug CANMAb**

By ET Bureau | 19 Jan, 2014, 04.00AM IST

http://economictimes.indiatimes.com/news/news-by-industry/healthcare/biotech/pharmaceuticals/bioconlaunches-breast-cancer-drug-canmab/articleshow/29020528.cms

MUMBAI: Bangalore-based drugmaker Biocon on Saturday launched CANMAb, the biosimilar version of anti-cancer drug Herceptin, a move that analysts say would be a high revenue generator for the company. Biocon which developed the drug in association with US drugmaker Mylan received the approval last year.

Originally developed by Swiss drugmaker Roche the drug is believed to be one the most effective medicines in targeting the HER 2 cancer

cell, which leads to breast cancer. Priced at Rs 19,500 per vial, Biocon is expecting to target close to 35,000 patients with this drug.

"The launch of CANMAb in India is an important milestone for our biosimilar programme and demonstrates our ability to deliver on our promise of affordable innovation with a high quality, world- class product," said Kiran Mazumdar Shaw in a press statement."

Biocon said the drug will be manufactured at the company's Bangalore facility and will be available to patients around the first week of February 2014. CANMAb will be available at about 25% discount to the current list price of the reference product in India,

which is already significantly lower than its price in developed markets, according to the company.

In August last year Roche decided not to pursue the Herceptin patent in India and paved the way for other generic makers to manufacture the drug. Since the science involved in producing the drug is complex, there are no other players apart from Biocon and Roche which manufacture this drug in India. The other company which is researching on generic Herceptin is Mumbai-based BDR Pharma.

## THE TIMES OF INDIA

### Kiran Mazumdar-Shaw's Biocon develops new breast cancer drug

Anshul Dhamija, TNN | Jan 18, 2014, 08.06PM IST

http://timesofindia.indiatimes.com/business/india-business/Kiran-Mazumdar-Shaws-Biocon-develops-new-breastcancer-drug/articleshow/29016754.cms

BANGALORE: Biopharmaceutical major Biocon has launched a new injectable drug for the treatment of a highly prevalent form of breast cancer and has priced its product 25 per cent lower than existing drugs in the market.

After cervical cancer, breast cancer is the most common form of cancer among Indian women, with 1.5 lakh new patients being diagnosed with the disease every year. Of that, nearly 25 per cent are diagnosed with a particular type of breast cancer known as HER2-positive breast cancer.

This type of breast cancer is said to be the most aggressive and fast growing, having a much higher risk of early recurrence and death. Biocon's new drug, called CANMAb and priced at Rs 57,500 for a 440 mg vial and Rs 19,500 for a 150 mg vial, has been developed for the treatment of HER2-positive breast cancer.

The drug has been jointly developed by Biocon and US-based generic pharmaceutical major Mylan and is expected to hit the Indian market in early February. The drug will be manufactured in Biocon's facility in Bangalore.

CANMAb will compete with Herceptin, an existing drug priced at Rs 75,000 for a 440 mg vial, which is also the innovator (original) product for the treatment of HER2- breast cancer developed by Swiss pharma company Roche. The global sales for Herceptin stood at \$6.4 billion in 2012; in India it was \$21 million.

"Biocon intends to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb, which offers the same level of safety and efficacy as the reference product (Herceptin)," said Kiran Mazumdar-Shaw, CMD, Biocon.

## THE TIMES OF INDIA

### Biocon-Mylan develop biosimilar to treat cancer

Rupali Mukherjee, TNN Jan 18, 2014, 04.11PM IST

http://articles.timesofindia.indiatimes.com/2014-01-18/mumbai/46324448\_1\_herceptin-her2-testing-breastcancer

MUMBAI: Bangalore-based Biocon announced the launch of CANMAb, a biosimilar trastuzumab for the treatment of HER2-positive metastatic breast cancer in India. CANMAb, developed jointly by Biocon and Mylan under a global partnership, is the world's first biosimilar version of Roche's Herceptin.

Breast cancer is the most prevalent cancer among Indian women ahead of cervical cancer. CANMAb will offer a high quality, more affordable option to breast cancer patients in India. Approximately, 1.5 lakh new patients are diagnosed with breast cancer every year in India, of which nearly 25% cases are HER2-positive and eligible for treatment with CANMAb.

Lack of affordable treatment options has limited the extent of HER2 testing, and it is believed that the proportion of HER2-positive patients is probably higher.

Roche's Herceptin costs close to an eye-popping Rs 1 lakh for a month. CANMAb is being manufactured at Biocon's biologics facility in Bangalore and will be available to patients in February. The injection will be available in 150 mg to 440 mg variants priced in the range of Rs 19,500 to Rs 57,500 respectively. The 440 mg variety is 25% cheaper than the competition drug.

In addition, CANMAb's 150 mg formulation, priced at Rs 19,500/vial, will allow extra savings to patients as they can buy smaller quantities as per their requirement.

This is the first drug developed by Biocon in partnership with Mylan, the US-based generic and specialty pharma company.

Kiran Mazumdar-Shaw, Chairperson & Managing Director, Biocon Ltd, said: "The launch of CANMAb in India is an important milestone for our biosimilars program and demonstrates our ability to deliver on our promise of affordable innovation with a high quality, world- class product."

## THE MAR HINDU

### Biocon launches cheaper breast cancer drug

### Updated: January 18, 2014 23:37 IST

http://www.thehindu.com/business/Industry/biocon-launches-cheaper-breast-cancer-drug/article5590132.ece

The biotechnology major will start selling 'CANMAb', a 25% cheaper breast cancer drug developed jointly with USbased Mylan



Biotechnology company Biocon on Saturday launched a new and cheaper drug to treat 'metastatic' breast cancer that aggressively spreads to other parts of the body.

The company said its product, CANMAb, the world's first 'biosimilar' or remake of Swiss multinational Roche's original drug trastuzumab, would cost about 25 per cent less than the original.

Roche sells the drug in India as Herceptin, which generated 2012 sales worth around Rs.130 crore. Globally, it was around \$6.4 billion.

Biocon's tumour-targeting product is slated to enter the market in the first week of February.

It will make breast cancer treatment more affordable and accessible to many Indian patients who test positive for the cancer-indicating HER2 (short for human epidermal growth factor), Chairman and Managing Director Kiran Mazumdar-Shaw told a news conference.

She said, "Biocon intends to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb. [It] offers the same level of safety and efficacy as the reference product [Herceptin.]"

The local version costs Rs.19,500 for a 50 mg budget vial and around Rs.57,000 for 400 mg. The original rival comes in a single 400 mg offer and costs around Rs.75,000-80,000, according to company officials.

Patients need to take at least three intravenous drug cycles lasting around three months before any change in tumour can be noticed. In India, breast cancer is the No. 2 cancer striking women and roughly 1.5 lakh new cases

are detected each year. At least a quarter of them or nearly 40,000 test positive for the HER2 and can benefit from CANMAb.

Biocon co-developed the new product with U.S. pharma major Mylan; their 2009 partnership covers four more products and a shared market.

### moneycontrol.com

INDIA'S NO.1 FINANCIAL PORTAL

### Biocon to start selling breast cancer drug in India in Feb

http://www.moneycontrol.com/news/business/biocon-to-start-selling-breast-cancerdrugindiafeb\_1027156.html?utm\_source=ref\_article

Bangalore-based Biocon jointly developed biosimilar trastuzumab, which received the Indian drug regulator's marketing approval in November, with US-based Mylan Inc

Biocon said its generic version of Roche's Herceptin breast cancer treatment would be available to patients in India from the first week of February. Bangalore-based Biocon jointly developed biosimilar trastuzumab, which received the Indian drug regulator's marketing approval in November, with US-based Mylan Inc.

About 150,000 people are diagnosed with breast cancer every year in India, of which 25 percent are eligible for treatment with trastuzumab, Biocon said.

Roche decided not to pursue a patent application for its breast cancer drug Herceptin in India, paving the way for generic drugmakers to produce cheaper copies, known as biosimilars because they are not identical to the original drug.

Global sales for Herceptin were valued at about USD 6.4 billion in 2012, including about USD 21 million in India, Biocon said.

Biocon stock price

On January 20, 2014, at 09:45 hrs Biocon was quoting at Rs 454.05, up Rs 12.55, or 2.84 percent. The 52-week high of the share was Rs 491.70 and the 52-week low was Rs 255.00.

The company's trailing 12-month (TTM) EPS was at Rs 15.02 per share as per the quarter ended September 2013. The stock's price-to-earnings (P/E) ratio was 30.23. The latest book value of the company is Rs 110.34 per share. At current value, the price-to-book value of the company is 4.12.



### Biocon's breast cancer drug Canmab to hit markets in February

Mihir Dalal

http://www.livemint.com/Companies/rq9NPMvOBMr4ddn8sOnm6L/Biocon-to-launch-breast-cancer-drug-in-early-Feb-at-25-disc.html

Canmab, the brand name of the biosimilar trastuzumab, is a biological copy of Herceptin, the largest selling breast cancer drug in the world

Bangalore: Biocon Ltd said it will launch its CANMAb drug to treat breast cancer in early February at a 25% discount to rival drugs.

CANMAb, the brand name of the biosimilar trastuzumab, is a biological copy of Herceptin, the largest selling breast cancer drug in the world. Herceptin generated global sales of \$6.4 billion in 2012 and \$21 million in India.

Biocon had said in late November that the Drugs Controller General of India cleared the company's application to sell a biological copy of Herceptin, owned by the Swiss drug maker Roche Holding AG.

Biocon said that there are over 145000 new breast cancer patients in India every year, of which 25% suffer from Her 2 - positive, one of the more aggressive cancers.

CANMAb, which was developed in collaboration with US-based Mylan, will be used for treating Her 2 positive cancer.

The current cost of treatment for Her 2 positive cancer is roughly Rs75,000-80,000 for a 440 mg dose, Biocon said.

CANMAb' S 440 mg dose will sell at Rs57500, Biocon said. The company will also sell a 150 mg dose priced at Rs19500 to help patients save costs and reduce wastage.

Biocon has been increasing sales of biosimilars, which are similar to generic drugs, but unlike generics biosimilars aren't exact copies of biological drugs.

The company expects biosimilars to generate 20% of its sales by 2018 from roughly 5% currently.

Biocon has been collaborating with Mylan since 2009 to develop biosimilars.

## **Business Standard**

### World's 1st biosimilar drug for breast cancer

BS Reporter | Bangalore January 18, 2014 Last Updated at 22:40 IST http://www.business-standard.com/article/companies/biocon-launches-new-injection-to-treat-breast-cancer-114011800354\_1.html

Biocon with Mylan eyes emerging markets for first joint drug

Bangalore-based bio-pharmaceutical company Biocon on Saturday launched the world's first biosimilar (developed in an organism) Trastuzumab injection for the treatment of breast cancer here. This is the first drug developed by Biocon in partnership with US-based generic drug maker Mylan. The new drug, CANMAb, will be used to treat HER2-positive advanced breast cancer.

Kiran Mazumdar-Shaw, chairperson and managing director, Biocon, said the company would also launch the injection in other emerging markets. The CANMAb injection will compete with Roche's Herceptin. Herceptin's global sales were \$6.4 billion in 2012 and Indian \$21 million.

The drug has been jointly developed out of five molecules with Mylan, since a partnership was signed in 2009. Mylan will also launch CANMAb under a different brand in India.

The injection is available in 150mg and 440mg doses at Rs 19,500 and Rs 57,500, respectively. The 440mg dose costs a fourth less than competing drugs, Mazumdar-Shaw said.

Biocon has set up a factory in Bangalore to make the new injection for itself as well as Mylan. Mylan will source its requirements from Biocon for both Indian and developed markets, a senior company official said.

Biocon entered into partnership with Mylan for joint development of a series of drugs for the treatment of various cancers in 2009. At present, four other drugs are under development, of which will begin clinical trials later this year, said Abhijit Barve, president (research and development), Biocon.

Mazumdar-Shaw said breast cancer was the most prevalent cancer among Indians and CANMAb would offer a cheaper option. About 150,000 new patients are diagnosed with breast cancer every year in India, of which nearly a fourth of the cases are HER2-positive and eligible for treatment with CANMAb. Lack of cheap treatment has limited the extent of HER2 testing and it is believed that the proportion of HER2-positive patients is probably higher, she said.

"Biocon intends to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb, which offers the same level of safety and efficacy as the reference product. The launch of CANMAb in India is an important milestone for our biosimilars programme and demonstrates our ability to deliver on our promise of affordable innovation with a high quality, world- class product," the Biocon chief said.

Biocon aims to capture about 15 per cent of the market for anti-breast cancer drugs in India in a year. The market is estimated at Rs 130 crore a year, set to double in 2014.

### JOINT EFFORT

- CANMAb, developed jointly by Biocon & Mylan, to treat advanced breast cancer
- Competing drug Roche's Herceptin (pictured) global sales \$6.4 billion in 2012 and Indian \$21 million
- Mylan to launch CANMAb under a different brand in India
- The injection in 150mg and 440mg doses to come for Rs 19,500 and Rs 57,500, respectively

• Biocon's factory in Bangalore to make the new injection for itself as well as Mylan

## **Business Standard**

### Biocon to start selling breast cancer drug in India in February

Reuters | MUMBAI January 18, 2014 Last Updated at 15:34 IST

http://www.business-standard.com/article/reuters/biocon-to-start-selling-breast-cancer-drug-in-india-in-february-114011800374 1.html

MUMBAI (Reuters) - Biocon Ltd said its generic version of Roche's Herceptin breast cancer treatment would be available to patients in India from the first week of February.

Bangalore-based Biocon jointly developed biosimilar trastuzumab, which received the Indian drug regulator's marketing approval in November, with U.S.-based Mylan Inc.

About 150,000 people are diagnosed with breast cancer every year in India, of which 25 percent are eligible for treatment with trastuzumab, Biocon said.

Roche decided not to pursue a patent application for its breast cancer drug Herceptin in India, paving the way for generic drugmaker to produce cheaper copies, known as biosimilars because they are not identical to the original drug.

Global sales for Herceptin were valued at about \$6.4 billion in 2012, including about \$21 million in India, Biocon said.

(Reporting by Aradhana Aravindan; Editing by Sonya Hepinstall)

## **Business** Line

### Biocon's cheaper cancer biosimilar drug to hit market in Feb

Anil Urs

http://www.thehindubusinessline.com/companies/biocon-launches-new-drug-for-treating-breastcancer/article5590064.ece

Bangalore Jan 18:



Kiran Mazumdar-Shaw, Chairperson and MD, Biocon, at the launch of CANMab in Bangalore on Saturday. - G.R.N.

Biotech major Biocon has launched CANMAb (biosimilar Trastuzumab) for treating breast cancer in the Indian market from next month.

The company has priced the drug 25 per cent lower than the market leader Herceptin, which is sold by Roche.

CANMAb has been developed jointly by Biocon and the US-based Mylan and made available in 150 mg/440 mg.

The company has priced it at Rs 19,500 per vial for 150 mg and Rs 57,500 for 440 mg.

"Breast cancer is the most prevalent cancer among Indian women ahead of cervical cancer and CANMAb will offer a high quality, more affordable option to breast cancer patients in India," said Kiran Mazumdar-Shaw, Chairperson and Managing Director, Biocon, after launching the drug.

"Biocon intends to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb, which offers the same level of safety and efficacy as the reference product (Herceptin)," she added. Talking about the opportunity for biosimilar Trastuzumab, Kiran Mazumdar-Shaw, said: "The global sales for Herceptin stood at over \$6.4 billion in 2012, while in India it recorded sales of over \$21 million."

"The Biocon-Mylan joint development programmes are on target.

"The two companies are working on eight molecules at present in the auto-immune and oncology space.

"Few molecules are in global clinical development, which is under way at multiple sites across the globe," said Abhijit Barve, President R&D, Biocon.

The company's branded formulations business CAGR is 30 per cent.

## **Business** Line

### Cheap drug to boost for Biocon

K.S. Badri Narayanan

http://www.thehindubusinessline.com/markets/stock-markets/cheap-drug-to-boost-forbiocon/article5594026.ece?ref=wl\_markets

Shares of Biocon will hog the limelight this week as the company launched a new and cheaper drug to treat 'metastatic' breast cancer that aggressively spreads to other parts of the body.

The company said its product would cost about 25 per cent less than the original.

Roche sells the drug in India as Herceptin, which generated 2012 sales worth around Rs 130 crore. Globally, it was around \$6.4 billion. Biocon's tumour-targeting product is slated to enter the market in the first week of February. It will make breast cancer treatment more affordable and accessible to many Indian patients who test positive for the cancer-indicating HER2 (short for human epidermal growth factor), Chairman and Managing Director Kiran Mazumdar-Shaw told a news conference.

## FIRSTPOST. BUSINESS

### Biocon launches world's first biosimilar drug for breast cancer

### Jan 19, 2014

http://www.firstpost.com/business/biocon-launches-worlds-first-biosimilar-drug-for-breast-cancer-1347543.html

Biotechnology company Biocon on Saturday launched a new and cheaper drug to treat 'metastatic' breast cancer that aggressively spreads to other parts of the body. Biocon which developed the drug in association with US drugmaker Mylan received the approval for CANMAb, the biosimilar version of anti-cancer drug Herceptin, last year.

The company said the drug, which would be manufactured at its biologics facility in Bangalore, will be sold to the patients at a discount.

CANMAb will be available at about 25 percent discount to the current list price of the reference product - Roche's Herceptin - in India, which is already significantly lower than its price in developed markets, it added.

Herceptin 440mg, is currently sold at Rs 75,000 rpt 75,000 in the country. Biocon's product would be available in 150 mg and 440 mg strengths which costs Rs 57,500. "In addition, CANMAb's 150 mg formulation, priced at Rs 19,500/vial, will allow extra savings to patients as they can buy smaller quantities as per their requirement," the company said.

The company would start selling the drug to patients around the first week of February 2014, it added. Around 1.5 lakh new patients are diagnosed with breast cancer every year in India, of which nearly 25 per cent cases are eligible for treatment with CANMAb.

Commenting on the launch, Biocon Ltd CMD Kiran Mazumdar Shaw said: "Biocon intends to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb (biosimilar trastuzumab), which offers the same level of safety and efficacy as the reference product."

CANMAb, which has been developed jointly by Biocon and Mylan under a global partnership, is the world's first biosimilar version of Roche's Herceptin drug.

"Both 150 and 440 mg formulations of CANMAb can be stored for one month which is an important offering for patients in India, as it will ensure that there is no under-dosing or wastage of drug which is quite common today," the company said.

The global sales for Herceptin stood at \$6.4 billion in 2012, while in India it recorded sales of \$21 million.

## 🚫 REUTERS

### Biocon to start selling breast cancer drug in India in February

http://in.reuters.com/article/2014/01/18/biocon-cancer-idINDEEA0H03O20140118

(Reuters) - Biocon Ltd(BION.NS) said its generic version of Roche's(ROG.VX) Herceptin breast cancer treatment would be available to patients in India from the first week of February.

Bangalore-based Biocon jointly developed biosimilar trastuzumab, which received the Indian drug regulator's marketing approval in November, with U.S.-based Mylan Inc.

About 150,000 people are diagnosed with breast cancer every year in India, of which 25 percent are eligible for treatment with trastuzumab, Biocon said.

Roche decided not to pursue a patent application for its breast cancer drug Herceptin in India, paving the way for generic drugmaker to produce cheaper copies, known as biosimilars because they are not identical to the original drug.

Global sales for Herceptin were valued at about \$6.4 billion in 2012, including about \$21 million in India, Biocon said.



### Biocon introduces CANMAb for treating breast cancer in India

### IRIS (18-JAN-14)

http://www.myiris.com/newsCentre/storyShow.php?fileR=20140118143844043&dir=2014/01/18

Biocon, Asia's premier biotechnology company, today introduced CANMAb (150 mg/ 440 mg), a biosimilar trastuzumab for the treatment of HER2-positive metastatic breast cancer in India. CANMAb, developed jointly by Biocon and Mylan under a global partnership, is the worlds€<sup>™</sup>s first biosimilar version of Herceptin and is being introduced for the benefit of patients in India. Breast cancer is the most prevalent cancer among Indian women ahead of cervical cancer and CANMAb will offer a high quality, more affordable option to breast cancer patients in India. Approximately, 1.5 lakh new patients are diagnosed with breast cancer every year in India, of which nearly

25% cases are HER2-positive and eligible for treatment with CANMAb. Lack of affordable treatment options has limited the extent of HER2 testing and it is believed that the proportion of HER2-positive patients is probably higher.

Kiran Mazumdar-Shaw, chairperson & managing director, Biocon, said, "Biocon intends to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb (biosimilar trastuzumab), which offers the same level of safety and efficacy as the reference product. The launch of CANMAb in India is an important milestone for our biosimilars program and demonstrates our ability to deliver on our promise of affordable innovation with a high quality, world- class product."

CANMAb is a targeted therapy for the treatment of HER2-positive breast cancer and acts by interfering with HER2 protein production and stopping the growth of cancer cells. It is easy to administer and will be given intravenously, once every 3 weeks or on a weekly basis depending on the patient€<sup>™</sup>s condition. Unlike the product currently available in the market, both 150 and 440 mg formulations of CANMAb can be stored for 1 month which is an important offering for patients in India, as it will ensure that there is no under dosing or wastage of drug which is quite common today.

CANMAb is being manufactured at Biocon€<sup>™</sup>s biologics facility in Bangalore and will be available to patients around the first week of February 2014. CANMAb will be available at about 25% discount to the current list price of the reference product in India, which is already significantly lower than its price in developed markets. In addition, CANMAb€<sup>™</sup>s 150 mg formulation, priced at Rs 19,500/vial, will allow extra savings to patients as they can buy smaller quantities as per their requirement.

The global sales for Herceptin stood at USD 6.4 billion in 2012, while in India it recorded sales of USD 21 million.

Shares of the company declined 4.72% to settle at Rs 441.50 on Friday.

## INDIAN EXPRESS

### Biocon's New Breast Cancer Drug CANMAb to Hit Markets Next Month

Economic Bureau - BNAGALORE

http://www.newindianexpress.com/business/news/Biocons-New-Breast-Cancer-Drug-CANMAb-to-Hit-Markets-Next-Month/2014/01/20/article2008724.ece

Biocon has announced a new drug for the treatment of HER2 positive metastatic breast cancer in the country. A biosimilar trastuzumab, CANMAb, developed jointly by Biocon and Mylan, will be the world's first biosimilar version of Herceptin and will be available in dosages of 150 mg/440 mg from February.

Global sales for Herceptin stood at \$6.4 billion in 2012 while in India sales were at \$21 million. The drug will be manufactured at Biocon facilities in Bangalore and its price will be around 25% lesser than the current list price of the reference product in India, Biocon said.

The 150 mg formulation will be priced at Rs 19,500 per vial of medicine.

Kiran Mazumdar-Shaw, MD, Biocon said, "Biocon intends to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb, which offers the same level of safety and efficacy as the reference product." Approximately 1.5 lakh new patients are diagnosed with breast cancer every year out of which 25%, according to Biocon, are HER2 positive.

It acts by interfering with HER2 protein production and stops the growth of cancer cells. It can be administered intravenously once every 3 weeks or on a weekly basis. Both versions of the drug can be stored for 1 month which will reduce underdosing or wastage.



### Biocon Launches a Biosimilar Trastuzumab for Treating Breast Cancer in India

### http://www.equitybulls.com/admin/news2006/news\_det.asp?id=132636

Biocon Ltd has introduced CANMAb(TM) (150 mg/ 440 mg), a biosimilar trastuzumab for the treatment of HER2positive metastatic breast cancer in India. CANMAb(TM), developed jointly by Biocon and Mylan under a global partnership, is the world's first biosimilar version of Herceptin and is being introduced for the benefit of patients in India.

Breast cancer is the most prevalent cancer among Indian women ahead of cervical cancer and CANMAb(TM) will offer a high quality, more affordable option to breast cancer patients in India. Approximately, 1.5 lakh new patients are diagnosed with breast cancer every year in India, of which nearly 25% cases are HER2-positive and eligible for treatment with CANMAb(TM). Lack of affordable treatment options has limited the extent of HER2 testing and it is believed that the proportion of HER2-positive patients is probably higher.

Kiran Mazumdar-Shaw, Chairperson and Managing Director, Biocon Ltd, said, "Biocon intends to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb(TM) (biosimilar trastuzumab), which offers the same level of safety and efficacy as the reference product. The launch of CANMAb(TM) in India is an important milestone for our biosimilars program and demonstrates our ability to deliver on our promise of affordable innovation with a high quality, world-class product."

CANMAb(TM) is a targeted therapy for the treatment of HER2-positive breast cancer and acts by interfering with HER2 protein production and stopping the growth of cancer cells. It is easy to administer and will be given intravenously, once every 3 weeks or on a weekly basis depending on the patient's condition. Unlike the product currently available in the market, both 150 and 440 mg formulations of CANMAb(TM) can be stored for 1 month which is an important offering for patients in India, as it will ensure that there is no under dosing or wastage of drug which is quite common today.

CANMAb(TM) is being manufactured at Biocon's biologics facility in Bangalore and will be available to patients around the first week of February 2014. CANMAb(TM) will be available at about 25% discount to the current list price of the reference product in India, which is already significantly lower than its price in developed markets. In addition, CANMAb's 150 mg formulation, priced at Rs 19,500/vial, will allow extra savings to patients as they can buy smaller quantities as per their requirement.

Developing a quality biosimilar monoclonal antibody requires high technical skills, significant investments in clinical development and manufacturing and long gestation periods resulting in significantly higher costs of development and manufacturing compared to common chemistry-based pharmaceutical drugs.

India is witnessing increased usage of targeted therapies like biologics as compared to cytotoxics. This trend is likely to continue given the improved treatment outcomes.

The relatively higher cost of developing biologics means these drugs remain unaffordable for a large section of the population. The introduction of high quality biosimilars like CANMAb(TM) will make access more affordable and thereby expand the patient pool.

The global sales for Herceptin stood at US\$ 6.4 bn in 2012, while in India it recorded sales of US\$21 Mn.

Shares of Biocon Ltd was last trading in BSE at Rs.441.50, down by Rs.21.85 or 4.72%. The stock hit an intraday high of Rs.465.40 and intraday low of Rs.439.

The total traded quantity was 1.17 lakh shares as compared to 2 week average of 1.22 lakh shares.



### Biocon's cancer drug not affordable: Activists

http://www.deccanherald.com/content/381538/biocon039s-cancer-drug-not-affordable.html

New Delhi, Jan 19, 2014 DHNS:

Indian biotechnology major Biocon's new breast cancer medicine "CANMAb" is scarcely a cause for cheer as it is as costly as the original molecule "Herceptin" made by a multinational pharmaceutical company, say activists campaigning for cheaper anti-cancer medicines.

A 440 mg vial of CANMAb (medical name "trastuzumab") costs about Rs 56,000, while a similar medicine of the same dose from drug major Roche would cost about Rs 75,000 in India.

Many Roche dealers already offer discounts to "steady customers", the patients needing long-term treatment. As a result, the street price of Herceptin ranges from Rs 55,000 to Rs 57,000 for a vial of 440 mg. "Biocon's price for the bio-similar is not significantly lower than what is available from Roche," said Leena Menghaney from the Campaign for Affordable Trastuzumab.

CANMAb is the biosimilar version of the original medicine, developed by Roche, to treat a common type of breast cancer in which patients carry HER2 gene.

Breast cancer remains the commonest cause of cancer among women. Approximately 1.5 lakh new Indian patients are diagnosed with breast cancer every year of which nearly 25 per cent carry HER2 gene, making them eligible for treatment with the new medicine.

CANMAb is the world's first biosimilar version of Herceptin, which is the only medicine to treat HER2 positive cases.

Market tactic

The Bangalore-based company, however, has launched a 150 mg dose of the medicine, priced at Rs 19,500 per vial. "Many a times, doctors prescribe the 440 mg dose because lower dosage is not available in the market. That's where our product will have an edge," said a spokesperson of Biocon.

"Also, on both dosages, we offer 25 per cent discount, which will make the drug even more affordable," she told Deccan Herald.

Unlike the product currently available in the market, both 150 and 440 mg formulations of CANMAb can be stored for a month to prevent wastage of drug which is quite common, said the spokesperson.

The activists, however, have a different take and want the medicine within a price band of Rs 5,000. "The introduction of the bio-similar will make little or no difference to women whose income is less than Rs 30,000 per month." said another activist Kalyani Menon Sen.



### Biocon introduces CANMAb for treating breast cancer in India

http://pharma.financialexpress.com/latest-updates/3248-biocon-introduces-canmab-for-treating-breast-cancer-inindia?SocialMedia

CANMAb, developed jointly by Biocon and Mylan under a global partnership

Biocon, introduced CANMAb (150 mg/ 440 mg), a biosimilar trastuzumab for the treatment of HER2-positive metastatic breast cancer in India. CANMAb, developed jointly by Biocon and Mylan under a global partnership, is the world's first biosimilar version of Herceptin and is being introduced for the benefit of patients in India.

Breast cancer is the most prevalent cancer among Indian women ahead of cervical cancer and CANMAb will offer a high quality, more affordable option to breast cancer patients in India. Approximately, 1.5 lakh new patients are diagnosed with breast cancer every year in India, of which nearly 25 per cent cases are HER2-positive and eligible for treatment with CANMAb. Lack of affordable treatment options has limited the extent of HER2 testing and it is believed that the proportion of HER2-positive patients is probably higher.

Kiran Mazumdar-Shaw, Chairperson and Managing Director, Biocon, said, "Biocon intends to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb (biosimilar trastuzumab), which offers the same level of safety and efficacy as the reference product. The launch of CANMAb in India is an important milestone for our biosimilars program and demonstrates our ability to deliver on our promise of affordable innovation with a high quality, world- class product."

CANMAb is a targeted therapy for the treatment of HER2-positive breast cancer and acts by interfering with HER2 protein production and stopping the growth of cancer cells. It is easy to administer and will be given intravenously, once every three weeks or on a weekly basis depending on the patient's condition. Unlike the product currently available in the market, both 150 and 440 mg formulations of CANMAb can be stored for one month which is an important offering for patients in India, as it will ensure that there is no under dosing or wastage of drug which is quite common today.

CANMAb is being manufactured at Biocon's biologics facility in Bangalore and will be available to patients around the first week of February 2014. CANMAb will be available at about 25 per cent discount to the current list price of the reference product in India, which is already significantly lower than its price in developed markets. In addition, CANMAb's 150 mg formulation, priced at Rs 19,500/vial, will allow extra savings to patients as they can buy smaller quantities as per their requirement.

Developing a quality biosimilar monoclonal antibody requires high technical skills, significant investments in clinical development and manufacturing and long gestation periods resulting in significantly higher costs of development and manufacturing compared to common chemistry-based pharmaceutical drugs. India is witnessing increased usage of targeted therapies like biologics as compared to cytotoxics. This trend is likely to continue given the improved treatment outcomes.

The relatively higher cost of developing biologics means these drugs remain unaffordable for a large section of the population. The introduction of high quality biosimilars like CANMAb will make access more affordable and thereby expand the patient pool.



### Biocon to start selling breast cancer treatment drug in India in February

Reuters | Updated On: January 18, 2014 17:00 (IST)

http://profit.ndtv.com/news/corporates/article-biocon-to-start-selling-breast-cancer-treatment-drug-in-india-infebruary-378033

Mumbai: Biocon Ltd said its generic version of Roche's Herceptin breast cancer treatment drug would be available to patients in India from the first week of February.

Bangalore-based Biocon jointly developed biosimilar trastuzumab, which received the Indian drug regulator's marketing approval in November, with US-based Mylan Inc.

About 150,000 people are diagnosed with breast cancer every year in India, of which 25 per cent are eligible for treatment with trastuzumab, Biocon said.

Roche decided not to pursue a patent application for its breast cancer drug Herceptin in India, paving the way for generic drug makers to produce cheaper copies, known as biosimilars because they are not identical to the original drug.

Global sales for Herceptin were valued at about \$6.4 billion in 2012, including about \$21 million in India, Biocon said.

# NetIndian

### Biocon introduces biosimilar for treating breast cancer in India

### http://netindian.in/news/2014/01/19/00027625/biocon-introduces-biosimilar-treating-breast-cancer-india

Biotechnology major Biocon Limited has introduced CANMAb (150 mg/ 440 mg), a biosimilar trastuzumab for the treatment of HER2-positive metastatic breast cancer in India.

CANMAb, developed jointly by Biocon and Mylan under a global partnership, is the world's first biosimilar version of Herceptin and is being introduced for the benefit of patients in India, a press release from the company said.

The release said breast cancer is the most prevalent cancer among Indian women ahead of cervical cancer and CANMAb would offer a high quality, more affordable option to breast cancer patients in the country

It said that, approximately, 1.5 lakh new patients are diagnosed with breast cancer every year in India, of which nearly 25% cases are HER2-positive and eligible for treatment with CANMAb.

Lack of affordable treatment options has limited the extent of HER2 testing and it is believed that the proportion of HER2-positive patients is probably higher, the release said.

"Biocon intends to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb (biosimilar trastuzumab), which offers the same level of safety and efficacy as the reference product," Ms Kiran Mazumdar-Shaw, Chairperson & Managing Director, Biocon Ltd, said.

"The launch of CANMAb in India is an important milestone for our biosimilars program and demonstrates our ability to deliver on our promise of affordable innovation with a high quality, world- class product," she said.

According to the release, CANMAb is a targeted therapy for the treatment of HER2-positive breast cancer and acts by interfering with HER2 protein production and stopping the growth of cancer cells.

"It is easy to administer and will be given intravenously, once every 3 weeks or on a weekly basis depending on the patient's condition. Unlike the product currently available in the market, both 150 and 440 mg formulations of CANMAb can be stored for 1 month which is an important offering for patients in India, as it will ensure that there is no under dosing or wastage of drug which is quite common today," it said.

CANMAb is being manufactured at Biocon's biologics facility in Bangalore and will be available to patients around the first week of February 2014.

The release said CANMAb will be available at about 25% discount to the current list price of the reference product in India, which is already significantly lower than its price in developed markets. In addition, CANMAb's 150 mg formulation, priced at Rs 19,500/vial, will allow extra savings to patients as they can buy smaller quantities as per their requirement.

The company said developing a quality biosimilar monoclonal antibody requires high technical skills, significant investments in clinical development and manufacturing and long gestation periods resulting in significantly higher costs of development and manufacturing compared to common chemistry-based pharmaceutical drugs.

"India is witnessing increased usage of targeted therapies like biologics as compared to cytotoxics. This trend is likely to continue given the improved treatment outcomes.

"The relatively higher cost of developing biologics means these drugs remain unaffordable for a large section of the population. The introduction of high quality biosimilars like CANMAb will make access more affordable and thereby expand the patient pool," it said.

The global sales for Herceptin stood at ~US\$ 6.4 billion in 2012, while in India it recorded sales of ~US\$21 million.



# Biocon's affordable breast cancer drug CANMAb launched

Editorial Team January 20, 2014 at 9:50 am <u>http://health.india.com/news/biocons-affordable-breast-cancer-drug-canmab-launched/</u>

India's leading biotechnology firm Biocon Ltd. has released a new drug to treat metastatic breast cancer it developed jointly with US-based pharma major Mylan.

Claimed to be the world's first bio-similar version of Herceptin, a monoclonal antibody used to treat certain breast cancers, the Biocon drug (CANMAb) offers an affordable option to patients in India.

'Breast cancer is the most prevalent malignancy among Indian women ahead of cervical cancer, as nearly 1.5 lakh new patients are diagnosed with it every year across the country,' the company said in a statement here Sunday.

As a targetted therapy for treatment, the drug acts by interfering with Her2 (genes) protein production and stopping growth of cancer cells.

Though given intravenously once a week or in three weeks depending on the patient's condition, the drug can be stored for one month.

'We want to make a difference in treating Her2-positive breast cancer by giving access to affordable treatment with the drug, which offers same safety and efficacy as its reference product (Herceptin),' Biocon chairperson Kiran Mazumdar Shaw said in the statement.

Produced in the company's biologics facility here, the drug will be available in the market from early February at 25 percent cheaper than the reference product, sold at Rs.19,500 per vial, though lower than in developed markets. (Read: New breast cancer treatment in the offing?)

'Developing a biosimilar monoclonal antibody requires skills, huge investment in clinical development, manufacturing and gestation period, leading to higher costs than common chemistry-based drugs,' Shaw said.

With increased usage of targetted therapies like biologics as against cytotoxics, a drug used to directly kill tumour cells, the new trend is set to continue in view of the improved treatment outcomes.

Global sale of Herceptin was \$6.4 billion in 2012, including \$21 million in India. (Read: Breast cancer: Top 10 myths busted)

As a leading oncology firm, Biocon has in the past delivered a novel biologic drug for head and neck cancer, benefitting about 5,500 patients across the country.

'Though standard treatment for breast cancer is surgery, chemotherapy, hormone therapy and targeted therapies, survival rate in the US has improved to about 90 percent after biologics was introduced with improved screening and other treatment enhancements,' the statement added. (Read: 10 tips to cope with breast cancer)

### What is Breast Cancer?

Breast cancer is a major problem in India. According to Dr Sumeet Shah, 'Breast cancer is the most common cancer in Indian cities, accounting for a staggering 25 to 35 percent of all cancers in women in cities! Even in rural areas, the incidence is steadily rising. In the year 2008, almost 1,15,000 new cases of breast cancer were reported in India, and about 53,000 death due to breast cancer were recorded.' Certainly more awareness is needed and many campaigns have taken place over the last few years. In this mega guide, we'll tell you everything you need to know about the disease.

#### Causes

Unhealthy style, stress, imbalanced food, irregular sleeping hours, etc. are some of the things that can lead to breast cancer.

#### Other reasons include:

•Early menarche (start of menstruation) and late menopause which exposes the body's cells to more than normal oestrogen. While oestrogen is an important and protective hormone, it has a proliferative effect on cells of the breast and uterus which results in cancer.

• First delivery beyond 30 years of age increase chances of developing breast cancer

•Genetic predisposition – about 6-8% of breast and ovarian cancers seem to be family-based. The genetic changes are passed down the generation, which will increase their chance of developing cancer. (Read: Breast cancer – causes, symptoms, myths, diagnosis, treatment)



Biocon releases drug to treat breast cancer

Sunday, Jan 19, 2014, 17:43 IST | Agency: IANS <a href="http://www.dnaindia.com/health/report-biocon-releases-drug-to-treat-breast-cancer-1953697">http://www.dnaindia.com/health/report-biocon-releases-drug-to-treat-breast-cancer-1953697</a>

India's leading biotechnology firm Biocon Ltd. has released a new drug to treat metastatic breast cancer it developed jointly with US-based pharma major Mylan.

Claimed to be the world's first bio-similar version of Herceptin, a monoclonal antibody used to treat certain breast cancers, the Biocon drug (CANMAb) offers an affordable option to patients in India.

"Breast cancer is the most prevalent malignancy among Indian women ahead of cervical cancer, as nearly 1.5 lakh new patients are diagnosed with it every year across the country," the company said in a statement here Sunday.

As a targetted therapy for treatment, the drug acts by interfering with Her2 (genes) protein production and stopping growth of cancer cells.

Though given intravenously once a week or in three weeks depending on the patient's condition, the drug can be stored for one month.

"We want to make a difference in treating Her2-positive breast cancer by giving access to affordable treatment with the drug, which offers same safety and efficacy as its reference product (Herceptin)," Biocon chairperson Kiran Mazumdar Shaw said in the statement.

Produced in the company's biologics facility here, the drug will be available in the market from early February at 25 percent cheaper than the reference product, sold at Rs.19,500 per vial, though lower than in developed markets.

"Developing a biosimilar monoclonal antibody requires skills, huge investment in clinical development, manufacturing and gestation period, leading to higher costs than common chemistry-based drugs," Shaw said.

With increased usage of targetted therapies like biologics as against cytotoxics, a drug used to directly kill tumour cells, the new trend is set to continue in view of the improved treatment outcomes.

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As a leading oncology firm, Biocon has in the past delivered a novel biologic drug for head and neck cancer, benefitting about 5,500 patients across the country.

"Though standard treatment for breast cancer is surgery, chemotherapy, hormone therapy and targeted therapies, survival rate in the US has improved to about 90 percent after biologics was introduced with improved screening and other treatment enhancements," the statement added.



# "CANMAb<sup>™</sup>" - World's First Biosimilar Trastuzumab for Treating Breast Cancer Launched By Biocon in India

http://www.biotecnika.tv/press-conference-of-dr-kiran-mazumdar-shaw-cmd-biocon-launching-canmab/

Biocon Ltd, Asia's leading biotechnology company, launched today CANMAb<sup>™</sup> (150 mg/440 mg), a biosimilar trastuzumab aimed for the treatment of HER2-positive metastatic breast cancer in India. CANMAb<sup>™</sup>, is the world's first biosimilar version of Herceptin, developed jointly by Biocon and Mylan under a global partnership. It has been introduced to aid cancer pateints in India.

Kiran Mazumdar-Shaw, Chairperson & Managing Director, Biocon Ltd, said, "Biocon intends to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb<sup>™</sup> (biosimilar trastuzumab), which offers the same level of safety and efficacy as the reference product. The launch of CANMAb<sup>™</sup> in India is an important milestone for our biosimilars program and demonstrates our ability to deliver on our promise of affordable innovation with a high quality, world- class product."

Breast cancer is the most rampant and unbiquitous cancer among Indian women's, surpassing cervical cancer and here CANMAb<sup>™</sup> will play an important part offering a high quality, more affordable option to breast cancer patients in India. Approximately, 1.5 lakh new patients are diagnosed with breast cancer every year in India, of which nearly 25% cases are HER2-positive and eligible for treatment with CANMAb<sup>™</sup>. Lack of affordable treatment options has limited the extent of HER2 testing and it is believed that the proportion of HER2-positive patients is probably higher.

CANMAb<sup>™</sup> is a targeted therapy for the treatment of HER2-positive breast cancer. Its mode of action includes interference with HER2 protein production and stopping the growth of cancer cells. It is easy to administer and will be given intravenously, once every 3 weeks or on a weekly basis depending on the patient's condition. Unlike the product currently available in the market,

both 150 and 440 mg formulations of CANMAb<sup>™</sup> can be stored for 1 month which is an important offering for patients in India, as it will ensure that there is no under dosing or wastage of drug which is quite common today.

Biocon's biologics facility in Bangalore is manufacturing CANMAb<sup>™</sup> and will be available to patients around the first week of February 2014. 25% discount will be provided on the current list price of the reference product in India, which is already significantly lower than its price in developed markets. In addition, CANMAb's 150 mg formulation, priced at Rs 19,500/vial, will allow extra savings to patients as they can buy smaller quantities as per their requirement.

# **APNNEWS**

# **Biocon introduces CANMAb for patients in India**

### http://www.apnnews.com/2014/01/18/biocon-introduces-canmab-for-patients-in-india/

Bangalore : Biocon Ltd, Asia's premier biotechnology company, today introduced CANMAb™ (150 mg/ 440 mg), a biosimilar Biocon Biocon introduces CANMAb for patients in Indiatrastuzumab for the treatment of HER2-positive metastatic breast cancer in India. CANMAb™, developed jointly by Biocon and Mylan under a global partnership, is the world's first biosimilar version of Herceptin and is being introduced for the benefit of patients in India.

Breast cancer is the most prevalent cancer among Indian women ahead of cervical cancer and CANMAb<sup>™</sup> will offer a high quality, more affordable option to breast cancer patients in India. Approximately, 1.5 lakh new patients are diagnosed with breast cancer every year in India, of which nearly 25% cases are HER2-positive and eligible for treatment with CANMAb<sup>™</sup>. Lack of affordable treatment options has limited the extent of HER2 testing and it is believed that the proportion of HER2-positive patients is probably higher.

Kiran Mazumdar-Shaw, Chairperson & Managing Director, Biocon Ltd, said, "Biocon intends to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb<sup>™</sup> (biosimilar trastuzumab), which offers the same level of safety and efficacy as the reference product. The launch of CANMAb<sup>™</sup> in India is an important milestone for our biosimilars program and demonstrates our ability to deliver on our promise of affordable innovation with a high quality, world- class product."

CANMAb is a targeted therapy for the treatment of HER2-positive breast cancer and acts by interfering with HER2 protein production and stopping the growth of cancer cells. It is easy to administer and will be given intravenously, once every 3 weeks or on a weekly basis depending on the patient's condition. Unlike the product currently

available in the market, both 150 and 440 mg formulations of CANMAb<sup>™</sup> can be stored for 1 month which is an important offering for patients in India, as it will ensure that there is no under dosing or wastage of drug which is quite common today.

CANMAb is being manufactured at Biocon's biologics facility in Bangalore and will be available to patients around the first week of February 2014. CANMAb will be available at about 25% discount to the current list price of the reference product in India, which is already significantly lower than its price in developed markets. In addition, CANMAb's 150 mg formulation, priced at Rs 19,500/vial, will allow extra savings to patients as they can buy smaller quantities as per their requirement.

Developing a quality biosimilar monoclonal antibody requires high technical skills, significant investments in clinical development and manufacturing and long gestation periods resulting in significantly higher costs of development and manufacturing compared to common chemistry-based pharmaceutical drugs.

India is witnessing increased usage of targeted therapies like biologics as compared to cytotoxics. This trend is likely to continue given the improved treatment outcomes.

The relatively higher cost of developing biologics means these drugs remain unaffordable for a large section of the population. The introduction of high quality biosimilars like CANMAb<sup>™</sup> will make access more affordable and thereby expand the patient pool.

# **BioSpectrum**

### Biocon launches world's first Biosimilar 'CANMAb' in India

http://www.biospectrumindia.com/biospecindia/news/206917/biocon-launches-world-s-biosimilar-canmabindia/page/1

Biocon's CMD Dr Kiran Mazumdar-Shaw today in Bangalore officially launched CANMAb – the world's first biosimilar trastuzumab for treating HER2-positive metastatic breast cancer.

CANMAb has been jointly developed by Biocon in partnership with Mylan and it is said to be the world's first biosimilar version of Herceptin.

At the launch this morning, Dr Kiran said, "We are announcing the launch of a very important product that we have developed over the years. We have branded this product as CANMAb, which is all about Convenience, Affordability and something New from India."

After 7 years of painstaking research and development, CANMAb is exclusively manufactured at Biocon's biologics facility in Bangalore and will be available for patients during the first week of February 2014.

CANMAb will be available in 150mg and 450mg quantities, priced at Rs 19,500 and Rs 57,500 per vial respectively, compared to Herceptin, which costs Rs 75,000 for 440mg.

Breast cancer is the most common cancer among women across India and the world. The incidence of breast cancer in the world is roughly about 1.6 million cases reported each year.

About 1.4 lakh cases of breast cancer are reported in India annually and 25% of then are HER2-positive. HER2positive is said to be aggressive and fast-growing breast cancer, which has much higher risk of early recurrence and death. The launch saw the presence of Biocon's key management team including, Dr Arun Chandavarkar, COO; Mr Shukrit Sudhir Chimote, India head & VP, branded formulations; and Dr Abhijit Barve, president, R&D. Dr Kiran revealed that more than 80% of the deaths due to non-communicable diseases (NCD's) occur in the developing countries and cancer is one among them. "Most drug innovation takes place in the developed world. What is also important is that only 1 out of every 4 new molecular entities is made available in the developing markets. This is a major challenge that we face," she added. Dr Kiran spoke about the affordability challenge that is being faced in the developing economy. She said that unlike the developing world, the developed world has a very good coverage of health requirements through national health care systems.

"Even though drugs are made available to the developing economies, it is still beyond the reach of many patients in the developing economies," opined Dr Kiran. According to Dr Kiran, 45% of the families with one cancer patient face catastrophic expenditure in India. About 25% of the families with one cancer patient are pushed below the poverty line. The cost of treatment for metastatic breast cancer patient in India is about Rs 20,000-30,000 per month, and it is Rs 80,000 per month for treating HER2-positive using innovator trastuzumab. In her presentation, Dr Kiran pointed out that in Europe, a patient has to spend just about 0.5 days of his wages for the purpose of OAD treatment course, compared to south-east Asians who need to spend 1.3 days of their wages and African's up to 8.4 days of their wages. She also presented that, in Europe a patient has to spend approximately 143 days of his or her wages to purchase a cancer metastatic treatment course; 372 days wages in south-east Asia; 1285 days wages in Latin & South America; and 2398 days' worth wages in Africa.

"A lot of middle income countries face the 5/80 cancer disequilibrium. 95% of the global spending on cancer drugs is in high-income countries. Only about 5% is spent in developing economy and yet the burden of diseases is only in the developing economy. In south-east Asia, the per capita income is roughly about \$3000 and the treatment for leukemia is about \$20,000. Here we can see how skewed this whole cancer treatment regime is," added Dr Kiran. In 2010, there were about under a million cancer cases reported in India. But this may rise to 1.2 million by 2020. Today, India stands next to US and China in this regard. In the past, cancer was treated through radiation and chemotherapies, but now it is more of using targeted therapies like biologics. "Biologics are very expensive drugs to be developed. They are complex, and in the US, biologics cost anywhere between \$100,000-500,000 per year. This is absolutely unaffordable in a country like India. This made us believe to develop a drug in terms of biosimilar," explained Dr Kiran. To develop a biosimilar, it take about 50 times the cost and 4 times the time in comparison to developing small molecule generics. In her concluding remarks, Dr Kiran Mazumdar expressed, "We have now developed this important biosimilar. We hope to take this drug to patients who need it. We focus on making it very accessible to patients beyond just providing drugs at lower cost. We will have a special program for compassionate use at discounted schemes for the poor. We hope it will really impact patients suffering from HER-2 positive breast cancer."

The clinical trials (CANMAb Vs Herceptin) were carried in 23 centers across India for a duration of 24 weeks. Dr Arun Chandavarkar added, "We started working on this drug before partnering with Mylan back in 2007/08. It took us a lot more time and money, and a significant investment to bring this biologic product to the market simply because it is a complex molecule that is difficult to develop, requiring elaborate clinical trials unlike small molecule generics." So far, Biocon and Mylan has co-developed 8 molecules in partnership.



# Biocon launches first biosimilar version of Roche's breast cancer drug Herceptin

### http://www.firstwordpharma.com/node/1180229?tsid=28&region\_id=6#axzz2qqwU8pQ8 Anna Bratulic

Biocon announced that it has introduced the "world's first" biosimilar version of Roche's Herceptin (trastuzumab) for the treatment of HER2-positive metastatic breast cancer. The company said CANMAb, which was jointly developed under a 2009 partnership with Mylan, will be available in the Indian market as of "around the first week of February" and has been priced at about a 25-percent discount to the cost of Herceptin in that country.

Kiran Mazumdar-Shaw, Biocon's chairperson and managing director, said the drugmaker "intends to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb, which offers the same level of safety and efficacy as the reference product." She added that the company also plans to launch the injectable drug in other emerging markets.

Biocon noted that 25 percent of the roughly 150 000 people diagnosed with breast cancer every year in India are eligible for treatment with CANMAb, which the Drugs Controller General of India cleared for use in November last year. Under the 2009 collaboration, Mylan holds exclusive commercialisation rights to biosimilar Herceptin in the US, Canada, Japan, Australia, New Zealand and in the EU and European Free Trade Association countries, while the drugmakers hold co-exclusive commercialisation rights in India. Mylan will market the biosimilar product under the name Hertraz.

In August 2013, Roche said it would not seek to recover its Indian patent for Herceptin, and that its decision not to pursue the patent application wouldn't affect the drug's availability in the country. The Indian government had previously said that the Herceptin patent lapsed after the company failed to comply with local regulations following a post-grant challenge on the breast cancer drug. For related analysis on India's approval of biosimilar Herceptin, see ViewPoints: Biosimilar Herceptin approved in India, but regulatory requirements someway below bar set by Europe.

Roche entered into an alliance with Emcure Pharmaceuticals in 2012 for the local manufacturing and marketing of the Swiss drugmaker's innovative molecules in India, including Herceptin. According to Biocon, Herceptin recorded global sales of \$6.4 billion in 2012, including \$21 million in India.

# **bjb** transfer valas

# Biocon akan Jual Obat Kanker Payudara di India

http://www.bisnis-jabar.com/index.php/berita/biocon-akan-jual-obat-kanker-payudara-di-india

Bisnis-jabar.com, BANDUNG – Biocon Ltd mengatakan akan mengeluarkan obat versi generik dari Roche Herceptin untuk kanker payudara. Obat ini akan tersedia bagi para pasien di India pada minggu pertama Februari 2014.

Biocon yang berbasis di Bangalore mengembangkan trastuzumab biosimilar, yang juga menerima persetujuan pemasaran obat regulator di India pada bulan November tahun lalu, dengan basis Mylan Inc.

"Sekitar150.000 orang didiagnosis kanker payudara setiap tahunnya di India. Di mana hanya 25% yang memenuhi syarat untuk pengobatan dengan trastuzumab," jelas Biocon.

Roche memutuskan untuk tidak mengejar hak paten obat Herceptin (trastuzumab) yang diakui sebagai obat kanker payudara di India ini. Dia justru membuka jalan bagi produsen obat generik untuk menghasilkan salinan obat yang lebih murah, yang dikenal sebagai biosimilars.

Biocon mengatakan penjualan global untuk Herceptin ini senilai sekitar US\$6,4 miliar pada 2012, dan sekitar US\$21 juta di India. (reuters/m02)

# webindia123

# **Biocon introduces CANMAb biosimilar for treating Breast Cancer**

### http://news.webindia123.com/news/Articles/India/20140118/2323365.html

Pharma major Biocon Ltd today introduced CANMAb (150 mg/440 mg), a biosimilar trastuzumab for the treatment of HER2-positive metastatic breast cancer, in India.

CANMAb is the first indigenously produced biologic, developed jointly by Biocon and Mylan under a global partnership. It is the world's first biosimilar version of Herceptin and is being introduced for the benefit of patients in India.

Breast cancer is the most prevalent cancer among Indian women ahead of cervical cancer and CANMAb will offer a high quality, more affordable option to breast cancer patients in India.

Approximately, 1.5 lakh new patients are diagnosed with breast cancer every year in India, of which nearly 25 per cent cases are HER2-positive and eligible for treatment with CANMAb.

Lack of affordable treatment options has limited the extent of HER2 testing and it is believed that the proportion of HER2-positive patients is probably higher.

While 150 mg injection costs Rs 19,500 per vial, the 450 mg injection costs Rs 57,500. This is 20 per cent cheaper compared to imported Herceptin, which comes at Rs 75,000 for 440 mg veil. Herceptin is the reference product of CANMAb. MORE UNI RS GM PG1520 NNNN



# Biocon Introduces CANMAbTM - World's First Biosimilar Trastuzumab for Treating Breast Cancer in India

http://www.moneylife.in/business-wire-news/biocon-introduces-canmabtm---worlds-first-biosimilar-trastuzumabfor-treating-breast-cancer-in-india/37978.html

Biocon Ltd, Asia's premier biotechnology company, today introduced CANMAb<sup>™</sup> (150 mg/ 440 mg), a biosimilar trastuzumab for the treatment of HER2-positive metastatic breast cancer in India. CANMAb<sup>™</sup>, developed jointly by Biocon and Mylan under a global partnership, is the world's first biosimilar version of Herceptin and is being introduced for the benefit of patients in India.

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Kiran Mazumdar-Shaw, Chairperson & Managing Director, Biocon Ltd, said, "Biocon intends to make a significant difference in the treatment paradigm for HER2-positive breast cancer in India by enhancing access to more affordable treatment with CANMAb<sup>™</sup> (biosimilar trastuzumab), which offers the same level of safety and efficacy as the reference product. The launch of CANMAb<sup>™</sup> in India is an important milestone for our biosimilars program and

demonstrates our ability to deliver on our promise of affordable innovation with a high quality, world- class product."

CANMAb<sup>™</sup> is a targeted therapy for the treatment of HER2-positive breast cancer and acts by interfering with HER2 protein production and stopping the growth of cancer cells. It is easy to administer and will be given intravenously, once every 3 weeks or on a weekly basis depending on the patient's condition. Unlike the product currently available in the market, both 150 and 440 mg formulations of CANMAb<sup>™</sup> can be stored for 1 month which is an important offering for patients in India, as it will ensure that there is no under dosing or wastage of drug which is quite common today.

CANMAb<sup>™</sup> is being manufactured at Biocon's biologics facility in Bangalore and will be available to patients around the first week of February 2014. CANMAb<sup>™</sup> will be available at about 25% discount to the current list price of the reference product in India, which is already significantly lower than its price in developed markets. In addition, CANMAb's 150 mg formulation, priced at Rs 19,500/vial, will allow extra savings to patients as they can buy smaller quantities as per their requirement.

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India is witnessing increased usage of targeted therapies like biologics as compared to cytotoxics. This trend is likely to continue given the improved treatment outcomes.

The relatively higher cost of developing biologics means these drugs remain unaffordable for a large section of the population. The introduction of high quality biosimilars like CANMAb<sup>™</sup> will make access more affordable and thereby expand the patient pool.

The global sales for Herceptin stood at ~US\$ 6.4 bn in 2012, while in India it recorded sales of ~US\$21 Mn.

Biocon: A Leading Oncology Company

Biocon today is recognised as one of the leading oncology companies in the country. It has delivered a novel biologic BioMAb EGFRTM for head & neck cancer in India.

Till date, over 5,500 patients have benefitted from this novel product.

Notes to the Editor:

### CANMAb ™ Development

CANMAb<sup>™</sup> (biosimilar trastuzumab) is being made available to cancer patients following a multi-centric clinical trial in India to demonstrate comparability and similarity in PK (pharmacokinetics), safety, efficacy and immunogenicity with the reference product. This trial followed international regulatory and quality guidelines to ensure the data generated are of high quality and reliability. Extensive physico-chemical and biological characterization data has been generated using multiple high end techniques for demonstrating biosimilarity of CANMAb<sup>™</sup> at a molecular level.

The Biocon-Mylan joint development program also includes additional global clinical development, which is underway at multiple sites across the globe.

#### Biologics improve survival rate

Standard treatments for breast cancer include surgery, chemotherapy, hormone therapy and targeted therapies, including biologics. The survival rate for breast cancer patients in the US has improved to nearly 90% after the introduction of biologics, improved screening, and other treatment enhancements.

#Herceptin is a registered brand of Roche

# इकनॉमिक टाइम्स

# बायोकॉन ने लॉन्च की ब्रेस्ट कैंसर की सस्ती दवा

नई दिल्ली

http://navbharattimes.indiatimes.com/business/business-news/biocons-breast-cancer-drug-canmab-to-hitmarkets-next-month/businessarticleshow/29070780.cms

जानी-मानी बायोटेक्नोलॉजी कंपनी बायोकॉन ने कहा है कि वह भारत में अगले महीने से एंटी-ब्रेस्ट कैंसर ड्रग कैनमैब बेचना शुरू करेगी। यह स्विट्जरलैंड की कंपनी रोश की दवा हरसेप्टिन का बायोसिमिलर वर्जन है।

बायोकॉन ने यह दवा अमेरिका की मायलन के साथ मिलकर तैयार की थी। उसे पिछले साल भारतीय ड्रग रेगुलेटर की मंजूरी मिली थी। बायोकॉन की दवा की एक वायल 19,500 रुपये की होगी। हरसेप्टिन का दाम 75,000 रुपये है। बायोकॉन की सीएमडी किरण मजूमदार शॉ ने एक स्टेटमेंट में कहा कि भारत में कैनमैब की लॉन्चिंग हमारे बायोसिमिलर प्रोग्राम के लिए मील का पत्थर है और इससे हाई-क्वॉलिटी वर्ल्ड क्लास प्रॉडक्ट को अफोर्डेबल प्राइस में पेश करने की हमारी क्षमता का पता भी चलता है।

बयान में कहा गया कि यह दवा भारत में इसे रेफरेंस प्रॉडक्ट की मौजूदा लिस्ट प्राइस से काफी डिस्काउंट पर उपलब्ध होगी। बायोकॉन ने कहा कि यह दवा कंपनी के बंगलुरु वाले कारखाने में तैयार की जाएगी। उसने कहा कि दवा फरवरी के पहले सप्ताह में मरीजों को मिलने लगेगी।

माना जाता है कि रोश की हरसेप्टिन एचईआर 2 कैंसर सेल को टार्गेट करने के मामले में सबसे ज्यादा प्रभावी है। एचईआर 2 सेल के कारण ही ब्रेस्ट कैंसर होता है। पिछले साल अगस्त में रोश ने भारत में हरसेप्टिन का पेटेंट आगे नहीं बढ़ाने का फैसला किया था। इसके चलते दूसरी जेनेरिक ड्रग मेकर्स के लिए इसे तैयार करने का रास्ता साफ हो गया था। इस दवा को तैयार करने की प्रक्रिया काफी जटिल है, लिहाजा बायोकॉन और रोश को छोड़कर कोई और कंपनी इसे नहीं बनाती है। रोश भी इसे भारत में तैयार करती है। हालांकि, मुंबई की बीडीआर फार्मा भी अब हरसेप्टिन के जेनेरिक वर्जन के लिए शोध कार्य कर रही है।