



Mr. SANDEEP RAO

Vice President, Business Development and Licensing

Sandeep Rao, Vice President, Business Development and Licensing, joined Biocon Limited in 1996. It is his efforts that have helped establish Biocon's partnership with Mylan and Amylin. He has played an integral role in helping the company expand its footprint by spearheading Biocon's insulin development efforts for the global markets.

He began his career with Biocon Ltd. in the Marketing and Sales (India) section of the Pharmaceuticals division, working in the capacity of Executive for South India Operations until 1997. In 1999, he moved to the Export Markets section and worked there until 2002 when he was appointed the Head of Sales and Marketing, Pharmaceutical Division, at Biocon's first international office in New Jersey. He then worked as General Manager for the Export Markets from 2006 to 2009. In 2009, he was made Vice President of Business Development and Licensing, and he continues till date in that capacity.

He is also responsible for device development efforts and Biocon's contract manufacturing services.

Sandeep Rao completed his M.Sc degree in Chemistry from the Indian Institute of Technology, Mumbai. Subsequently, he took a PGDBM from the Indian Institute of Management, Lucknow.