

Corporate Presentation Q4 FY 2006

Disclaimer

Certain statements in this release concerning our future growth prospects are forward-looking statements, which are subject to a number of risks, uncertainties and assumptions that could cause actual results to differ materially from those contemplated in such forward-looking statements. Important factors that could cause actual results to differ materially from our expectations include, amongst others general economic and business conditions in India, our ability to successfully implement our strategy, our research and development efforts, our growth and expansion plans and technological changes, changes in the value of the Rupee and other currency changes, changes in the Indian and international interest rates, change in laws and regulations that apply to the Indian and global biotechnology and pharmaceuticals industries, increasing competition in and the conditions of the Indian biotechnology and pharmaceuticals industries, changes in political conditions in India and changes in the foreign exchange control regulations in India. Neither our company, nor our directors, nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after this date or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition.



Generics to Innovation

Enzymes>biopharmaceuticals>innovator

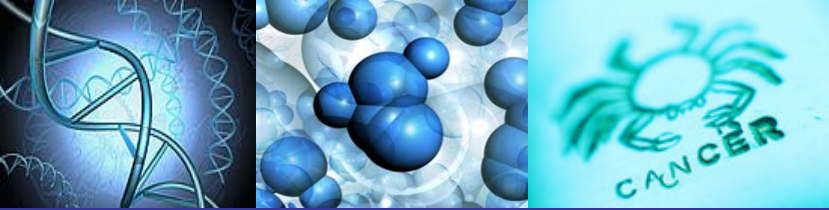
- **We are on track in our efforts to transition from a generics to an innovation led business**
- **We are confident that we will generate cost & value arbitrage based on innovation, on a global basis.**
- **Biocon's innovation strategy is built on in-house capabilities, proprietary technologies and a broad array of licensing and alliance partners around the world.**
- **Our focus on IP & technology continues to be a strong differentiator.**



Generics to Innovation

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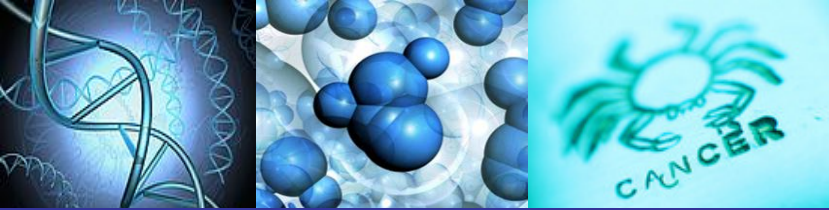
- **Significant increase in R&D expenditure & strategic investments to Rs 76 crores in FY 06 (76% increase over the previous fiscal)**
- **We continue to attract top scientific talent enabling us to rapidly build capabilities in various aspects of the drug development process**



The Nobex Acquisition

Near-term & long term value

- **Strategic acquisition for \$5 million**
- **Full ownership of our on-going Oral Insulin and Oral BNP programs**
- **Access to immensely valuable Intellectual Property portfolio of over 300 granted/or filed patents in the space of oral peptide delivery in the metabolic and cardiovascular segment**
- **Access to products in early Phase I & II development such as oral calcitonin, oral PTH (Para Thyroid Hormone) and APAZA, an oral small molecule for inflammatory bowel disease**
- **We intend to leverage these proprietary intellectual assets through a combination of in-house development, licensing and co-development partnerships**



Corporate Developments

Consistent with our long term growth strategy, we continue to build our Bio-similar therapeutic protein franchise through our own development efforts and through strategic collaborations.

Shri P Chidambaram, Union Minister of Finance, inaugurated a state of the art multi-product Biologics facility on 17th April 2006. This plant will manufacture a range of products encompassing monoclonal antibodies and other recombinant therapeutics.

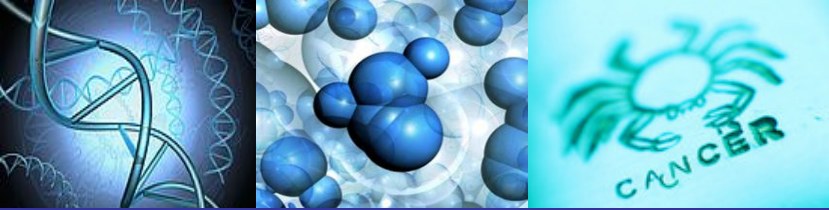
BIOMAb EGFR has completed registration enabling clinical trials with promising results.

IND for Oral Insulin is on track to be filed later this year



Corporate Developments (cont'd)

Clinigene will move to a state of the art new 65,000 sft facility that is being established at Electronics City, Bangalore. This will enable Clinigene to expand its current operations.



Corporate Developments

Biocon entered into an MOU with the prestigious Karolinska Institute, Sweden to collaborate on the following:

- 1. Partnering in product development**
- 2. Joint PhD studies at Karolinska Institute**
- 3. Joint Research programs between Karolinska Institute and Biocon**
- 4. Scientific symposia in India sponsored by Biocon in association with Karolinska Institute**

**Biocon
Biopharmaceuticals**

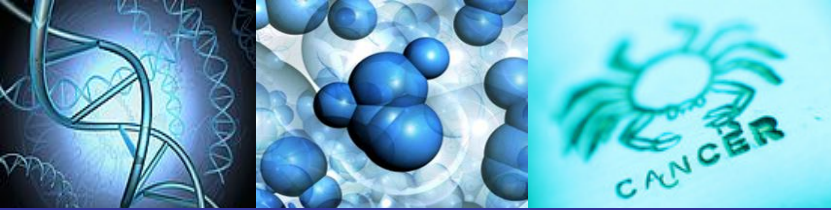
 A Biocon company

presenting

INDIA'S

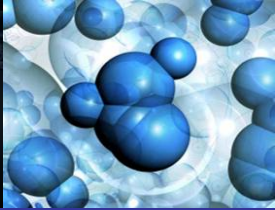
LARGEST

BIOLOGICS FACILITY









Financial Highlights

Q4 FY 2006



Performance Highlights : FY 06

Revenues **Rs. 793 crs** PAT **Rs. 174 crs**

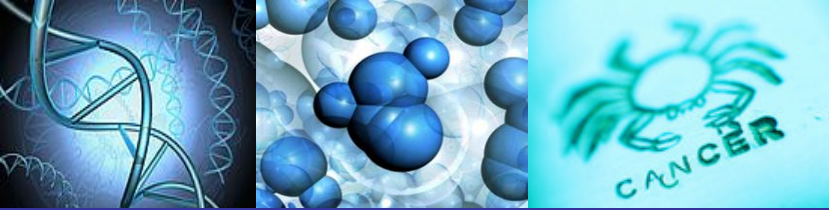
Total Income higher by 9% over previous year.

Operating margins at 30%

PAT margins maintained at 22%.

Research services grew 52%.

Board recommends Dividend @ 50% (Rs. 2.50 per share).



Other Highlights : FY 06

Biocon's Fermentation facility to commence commercial production in Q 1 FY 07.

Biocon's Biological facility inaugurated. BBPL to commence commercial production by Q 2 FY 07.

Syngene's 2nd phase expansion to commence operation by Q 3 FY 07.



P & L : Q-4 FY 06 vs Q-4 FY 05 (Rs. Cr)

Particulars	Q4 - 06	% on Revenues	Q4 - 05	% on Revenues
Revenues	215		178	
EBIDTA	61	28%	53	30%
PBT	52	24%	46	26%
Tax	5	2%	4	2%
PAT #	48	22%	42	24%

after Minority interest



P & L : FY 06 vs FY 05

(Rs. Cr)

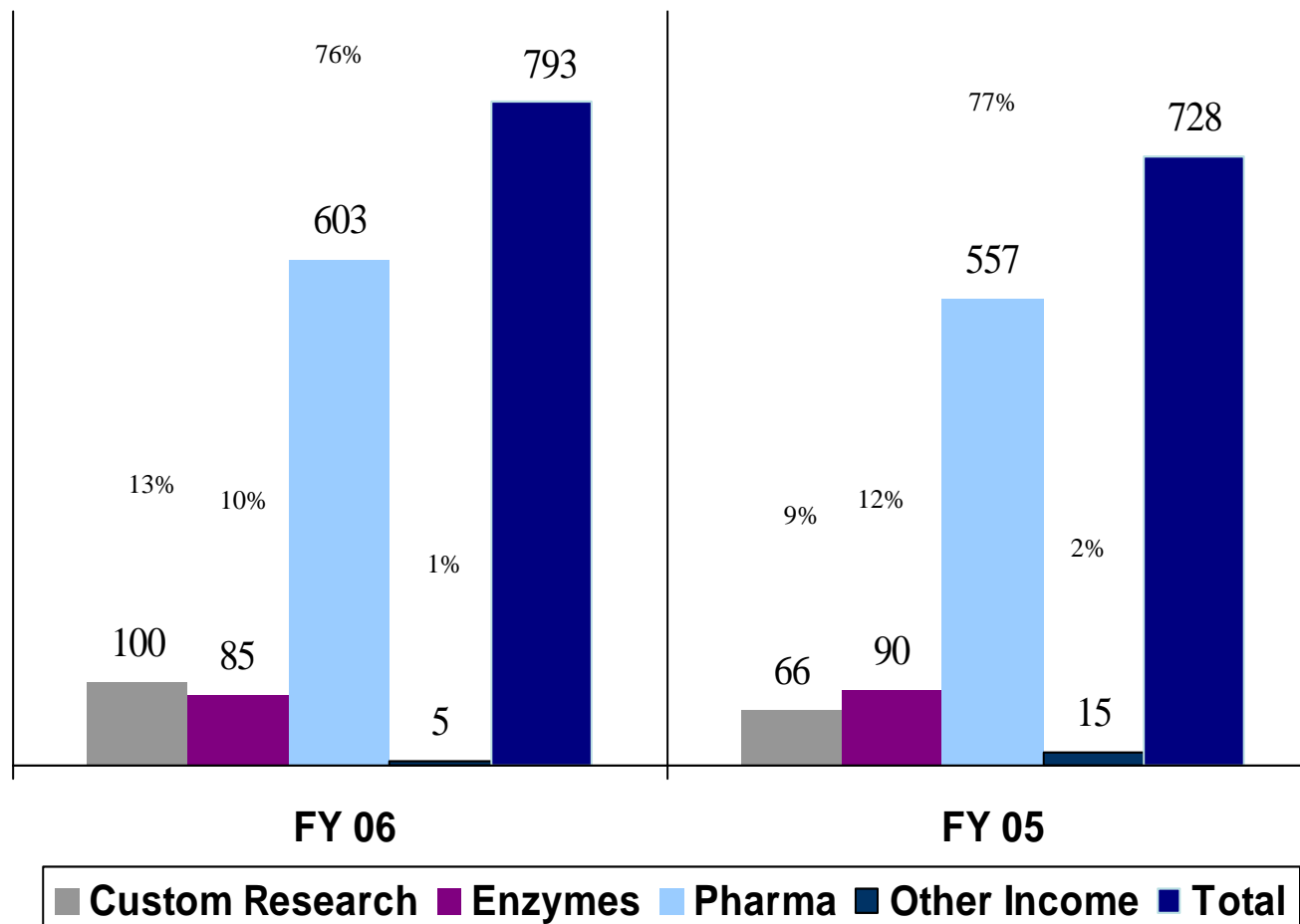
Particulars	FY - 06	% on Revenues	FY - 05	% on Revenues
Revenues	793		728	
EBIDTA	234	30%	239	32%
PBT	203	26%	215	30%
Tax	31	4%	18	3%
PAT #	174	22%	198	27%

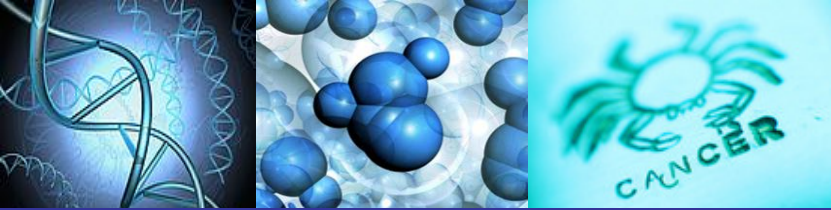
after Minority interest



Revenue (Segment wise)

Rs. Cr





Thank You

