Susheel Umesh

Chief Commercial Officer (CCO) - Emerging Markets, and Head of Global API and Head of Global Business Development, Biocon

Susheel Umesh is the Chief Commercial Officer (CCO) – Emerging Markets, and Head of Global API and Head of Global Business Development at Biocon.

Susheel Umesh is responsible for scaling up the company's business in Emerging Markets, expanding its footprint, strengthening patient centric business initiatives in these markets, and leading the global API business.

Susheel has over 35 years of experience in the pharmaceuticals and healthcare industries. He has excelled in several global leadership roles across Asia-Pacific, Africa and the European regions, leading large business units with some of the top global pharmaceutical brands.

He served as the CCO - Emerging Markets at Biocon Biologics from March 2021 to March 2026.

Before joining Biocon Biologics, Susheel led the domestic formulations business at Panacea Biotec as its Chief Executive Officer. He was also the Managing Director of Abbott's Specialty Care business in India, where he built a portfolio across Diabetes, Cardiology, CNS, Dermatology, and hospital-based product ranges.

Susheel held diverse leadership roles at Sanofi over 23 years. He headed multi country operations as Chairman of Sanofi Kenya Ltd. and served as Managing Director of Sanofi Eastern and Southern Africa, leading operations across 14 Sub Saharan African countries. As Global Insulin Marketing Head of Sanofi based in Paris, Susheel worked with multiple stakeholders and was responsible for developing a global launch strategy for a key insulin brand, aligning regulatory timelines and planning global clinical studies. He also headed Business Units, Business Development and Operational Excellence across varied generic products and scientific research-oriented brands.

He has overseen diverse portfolios across therapeutic areas including Diabetes, Cardiology, Neuropsychiatry, Oncology, Vaccines, Transplantation, Dermatology, GI, Pain, Hospital, and Institutional Business.

He holds an MBA in Marketing from Pune University and a Bachelor of Pharmacy from Bombay University.